



Gu Xinyuan

Salary Partner

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Profile

Gu Xinyuan is specializing in Private Investment Funds, Cross-Border M&A, And Dispute Resolution For Capital Management. She has provided legal services for many listed companies, PE/VC, real estate enterprises, international financial institutions and hedge funds, including providing professional legal advice on the design of cross-border structures, providing legal advice on the operation of investment and financing, legal due diligence, preparing the transaction documents, analysis of complex legal issues arising in the investment and issuance of relevant legal opinions and other legal services, and has represented private fund managers, custodians, investors and other parties to participate in various types of dispute resolution cases.

Gu Xinyuan has represented/is representing: Greystar, Millburn, AZ Capital, KPCB, Dun & Bradstreet International, PGIM, ASUS, Lasalle, Shanghai Guosheng Group, SMG, Jianyuan Fund (STEC 600820), Shanghai Electric (601727), China Insurance Investment Corporation, Fortera Capital, Huangpu Fund (the government fund), Chengtong Fund, Oriental Property Finance, Oriental Jiafu and Orient-SVB Fund (Zhejiang Orient 600120), Changzhou Industrial Investment Group, Guosen Securities, SRIBS (301115), Seazen Group (601155), Powerlong Group, Dexin Group, Jiangsu Asset, Shanghai International Trust, Shanghai State-owned Assets Management, Archosaur Games Inc. (9990.HK), Ningbo Cixing (300307), GSUM Fund, Gohighfund Capital, Chaos & Daoran Fund and others.

Gu Xinyuan is qualified as a securities practitioner and a fund practitioner. In 2023, she participated in a project commissioned by AMAC entitled "Pilot Study on Private Equity Venture Capital Fund Share Transfer Effect Evaluation and Optimisation", and wrote a thesis on the project.

Education background

East China University of Political
Science and Law LL.B.

East China University of Political
Science and Law LL.M.

Areas of expertise

Private Investment Funds
Cross-Border M&A, And Dispute
Resolution For Capital
Management

Membership

Member of the Business Research
Committee of Shanghai Insolvency
Administrators Association for
Optimizing Business Environment
Work

Working Language

Chinese
English

Served Clients / Service Performance

- Assisting Wuhan Lichu Business Services Co., Ltd. in its Series B+ financing led by Taikang Capital (nominated for CLP's 2022 Deal of the Year).
- Assisting Shanghai Guosheng Group and SRIBS (301115) in the acquisition of 100% equity in Shanghai Consulting Group.
- Assisting China Insurance Investment Co., Ltd. in the formation of a special-purpose fund and its investment in a domestic semiconductor project.
- Assisting Shanghai Guosheng (Group) Co., Ltd. in its investment in a leading domestic semiconductor company.
- Assisting GSUM in the establishment of a Pre-REIT Fund in cooperation with Ascentage Pharma (06855.HK).
- Supporting People's Daily Online in its application for registration as a private-fund manager in AMAC.
- Advising Shanghai Huangpu Investment Holding (Group) Co., Ltd. in multiple sub-fund investments on behalf of the Huangpu District Government Investment Fund.
- Guiding Huangpu District Government Investment Fund managed by Shanghai Huiying Private Fund Management Co., Ltd. (a Huangpu Investment vehicle) through a series of investments.
- Assisting Shanghai Lingang Sci-Tech Innovation Investment Management Co., Ltd. in its fund's investment in a domestic manufacturing company.
- Assisting Shanghai State-Owned Enterprise Comprehensive Reform Pilot Private Equity Fund Partnership (Limited Partnership) in a Series B investment.
- Assisting China State-Owned Enterprise Restructuring Fund II Co., Ltd. and Chengtong Fund Management Co., Ltd. in a Series B investment.
- Facilitating the transfer of the LP interest in Jianyuan Fund I (STEC 600820) from the Bank of Communications Schroder Asset Management to Shanghai Shentong Metro Co., Ltd.
- Establishing and filing of Jianyuan Fund II and Jianyuan Fund III and executing the follow-on equity investments.
- Assisting a Shanghai municipal FOF managed by Fortera Capital in its investment on a fund managed by Haitong Kaiyuan.
- Advising AZ Capital—one of European largest asset managers—on its Series B investment in a domestic wealth-management platform.
- Assisting ASUS (China) in forming an onshore joint venture.
- Counseling Philippine logistics company Inteluck Holding Inc. in its Cayman Pre-B financing round.
- Designing exit strategies for KPCB's VIE-structured portfolio company.
- Representing U.S. hedge fund Millburn on its PRC investment projects.
- Advising Seazen Holdings on its strategic investment in DGW Fund.

- Acting for SCPG (Vanke's INNO) in the co-investment with Link REIT in Shanghai Qibao Vanke Plaza.
- Supporting SCPG and GIC in the joint development of a Songjiang project.
- Representing ARA's Cache Logistics REIT in the sale of a hazardous-chemical warehouse in a Shanghai industrial park.
- Assisting Gohighfund Capital with the disposition of a Shanghai office building.
- Serving as ongoing PRC counsel to Greystar, a top-tier U.S. real-estate fund.
- Providing on-going legal counsel to LaSalle (JLL's real-estate investment arm, AUM ~US\$89 billion).
- Representing Chaos Daoran in an arbitration over a private-fund product dispute with the investor.
- Acting for SMG's Mercedes-Benz Arena in litigation against a major catering group concerning lease defaults.
- Advising Greystar on employment-related disputes with senior executives.

Publications

- <Trends, Innovation, and Breakthroughs: A Practical Guide to Legal Issues in Fund Investments>
- <New Horizons in Grandway Capital Management> by Grandway
- <Data Compliance Legal Practice> by Grandway
- <Research on Investment and Risk Management of Public REITs by Insurance Funds>, which was awarded the title of "2023 IAMAC Annual Project" by The Insurance Association of China;
- <Pilot Study on Private Equity Venture Capital Fund Share Transfer Effect Evaluation and Optimisation> by AMAC.