北京 | Beijing

北京市东城区建国门内大街26号新闻大厦7、8层

邮编: 100005

7-8/F News Plaza, No. 26, Jianguomennei Avenue,

Dongcheng District, Beijing, 100005, China

Tel: +86 10 8800 4488 Fax: +86 10 6609 0016

深圳 | Shenzhen

深圳市福田区中心五路18号星河中心大厦19层

邮编: 518048

19/F Galaxy Center Building, No. 18, Zhongxin 5th Road, Futian District, Shenzhen, Guangdong, 518048,

China

Tel: +86 755 2399 3388 Fax: +86 755 8618 6205

西安 | Xi'an

西安市雁塔区锦业一路56号研祥城市广场A座2301、

2307室邮编: 710077

23/F EVOC City Plaza, No. 56, Jinye One Road, Yanta

District, Xi'an, Shaanxi, 710077, China Tel: +86 29 8886 0510. +86 29 8112 4583

Fax: +86 29 8886 0501

南京 | Nanjing

南京市鼓楼区集庆门大街270号苏宁环球国际中心43层

邮编: 210003

43/F Suning Global International Center, No. 270 Jiqingmen Street, Gulou District, Nanjing, Jiangsu,

210003, China

Tel: +86 025 8580 3866 Fax: +86 025 8580 3680

香港 | Hong Kong

香港中环干诺道中64号厂商会大厦4楼 4/F CMA Building, No. 64, Connaught Road Central,

Hong Kong

Tel: +852 2521 4268 Fax: +852 2810 6408

上海 | Shanghai

上海市黄浦区中山东二路600号外滩金融中心S2栋23层

邮编: 200010

23/F S2 Building, The Bund Finance Center, No. 600, Zhongshan No. 2, Road(E), Huangpu District, Shang-

hai, 200010. China Tel: +86 21 2312 2000 Fax: +86 21 2312 2100

成都 | Chengdu

成都市高新区交子大道333号中海国际中心E座602室

邮编: 610041

6/F Tower E. China Overseas International Center, No. 333, Jiaozi Avenue, Gaoxin District, Chengdu,

Sichuan, 610041, China Tel: +86 28 6558 5333 Fax: +86 28 6626 6533

杭州 | Hangzhou

杭州市上城区新业路8号华联时代大厦B幢22层

邮编: 310016

22/F Tower B, UDC Time Building, No.8 Xinye Road, Shangcheng District, Hangzhou, Zhejiang, 310016,

Tel: +86 571 8836 2156 Fax: +86 571 8836 2156

苏州 | Suzhou

苏州市苏州工业园区苏州大道东400号苏州中海大厦东 塔31层06-08单元邮编: 215000

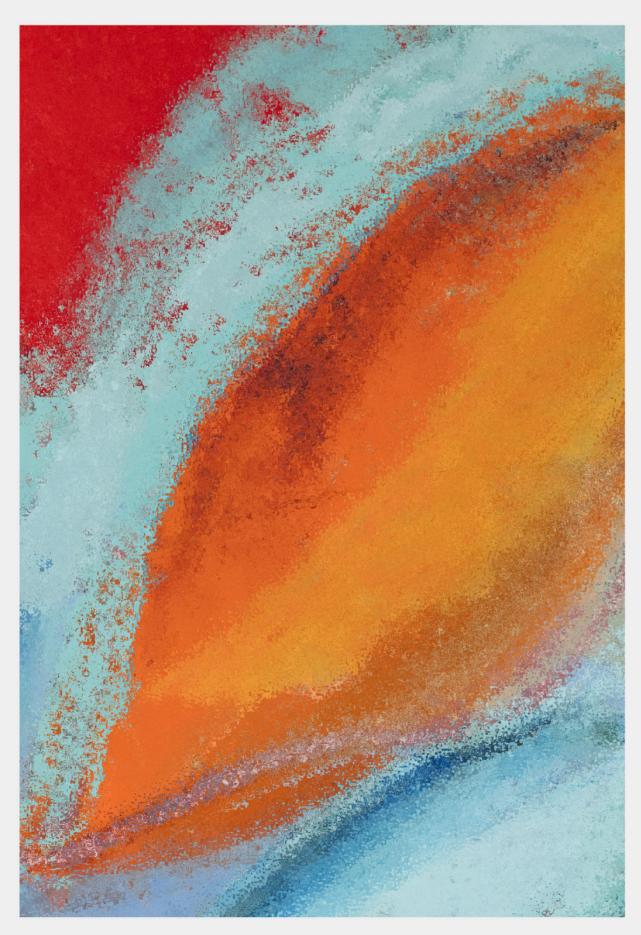
Unit 06-08, 31/F, East Tower, Suzhou Zhonghai Building, 400 East Suzhou Avenue, Suzhou Industrial Park, Suzhou, Jiangsu, 215000, China











CONTENTS

目 录

01	国枫简介 OVERVIEW OF GRANDWAY	03
02	国枫文化 GRANDWAY CULTURE	05
03	服务网络 SERVICE NETWORK	07
04	荣誉评价 HONORS & AWARDS	09
05	业务领域 SCOPE OF BUSINESS	18
06	社会公益 SOCIAL ACTIVITIES FOR PUBLIC GOOD	59

 $p01 \mid$ www.grandwaylaw.com

OVERVIEW OF GRANDWAY

国枫简介

国枫律师事务所(简称"国枫")创立于1994年。经过30年的稳健发展,现已成为中国领先的具有高度专业化的大型律师事务所。

国枫专业特色突出,尤其在资本市场法律服务领域 实力超群,业内有口皆碑;在争议解决、房地产和建 设工程、跨境投资与并购、银行与金融、知识产权、破 产重整、税务、合规、财富管理等专业领域,国枫亦 凭借优秀的口碑和强大的专业实力居于业内领先 梯队。

国枫汇聚了一大批素质优良、兼具理想与热情、学术功底扎实、经验丰富并勇于实践的专业法律人才。国 枫律师大都毕业于国内外著名高校,部分律师还具有国际知名律师事务所工作经历。国枫倡导律师深耕于各细分法律服务领域,同时注重团队合作和资

源共享,以确保向客户提供高品质、全方位的专业 法律服务。

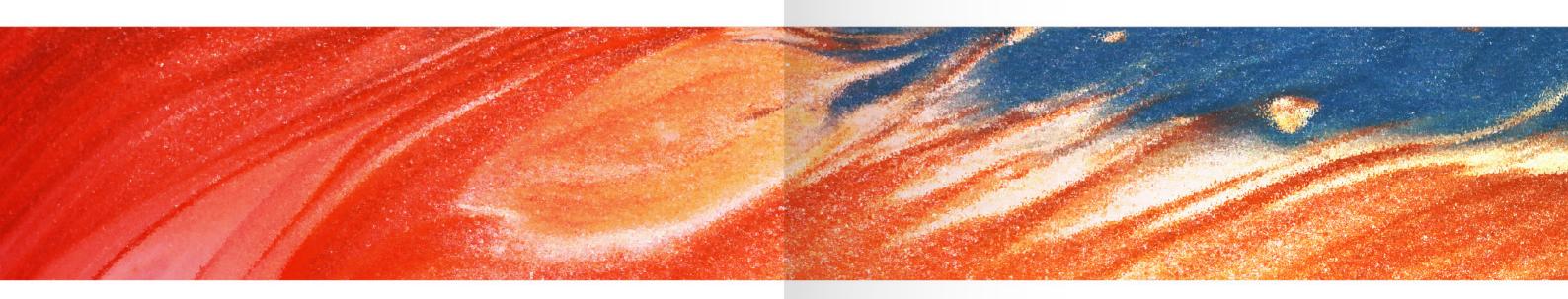
国枫始终以客户需求为导向,致力于客户愿景的达成,精益求精地为客户提供全方位、多层次的法律解决方案。国枫广泛的客户群体既包括众多大中型国企、外商投资企业和民营企业,也包括跨国公司、相关政府机构和部门、各类协会、学会和非政府组织;所涉业务领域涵盖了钢铁、机械、汽车、化工等传统制造业和智能制造设备、航空装备、卫星及应用等高端装备制造业,亦包括了建筑、商业、交通、软件和信息技术、生物医药、新材料、新能源、金融、房地产、科技、环境、文化、体育、娱乐等各个行业。

Founded in 1994, Grandway Law Offices ("Grandway") has developed into a large leading and highly specialized law firm in China during the past three decades.

Grandway is a prestigious firm for outstanding expertise, especially in the field of legal services in the capital market. Grandway leads the industry with excellent reputation and strong professional strength in many practice areas, such as dispute resolution, real estate& construction, cross-border investment and M & A, banking and finance, intellectual property, bankruptcy restructuring, taxation, compliance, wealth management, etc.

Grandway has gathered a great number of legal professionals who have excellent quality, aspiration and passion, solid academic background, vast experience, and the courage to put the law into practice. Most of our lawyers are graduates from famous universities both in China and abroad, among which some also have work experience at internationally recognized law firms. We encourage our lawyers to specialize in various legal fields, promoting in-depth expertise. By emphasizing teamwork and resource sharing, we ensure that our clients receive high-quality, comprehensive legal services.

Grandway has always been customer-oriented, committed to achieving the customer's vision. and continuously provides customers with all-round and multi-level legal solutions. Our extensive customer base includes not only many large and medium-sized state-owned enterprises, foreign-invested enterprises and private enterprises, but also multinational companies, relevant government agencies and departments, associations, societies and non-governmental organizations. The business areas involved cover traditional manufacturing such as steel, machinery, automobiles and chemicals and high-end equipment manufacturing such as intelligent manufacturing equipment, aviation equipment, satellites and applications, as well as construction, commerce, transportation, software and information technology, bio-medicine, new materials, new energy, finance, real estate, science and technology, environment, culture, sports, entertainment, etc.



p03 | www.grandwaylaw.com

GRANDWAY CULTURE 国枫文化



发端于资本市场、有限多元化的综合性律师事务所 Grandway is a comprehensive law firm originating from the capital market, featuring a focus on specialized diversification

使命 Mission

创造社会价值,共建法治中国! Nurturing legal talents, safeguarding client interests, creating social value, and developing China into a country under the rule of law together!

孕育法律英才,维护客户权益

愿景 Vision

成为最值得信赖并受人尊敬的百年律所
To become the most trusted and respected century-old law firm

Slogan

专业诠释价值,卓越铸就未来! Professionalism interprets value, excellence shapes the future!

价值观 Values

values

Pursuit of excellence, Client-Centric approach, inclusiveness and trustworthiness, win-win cooperation

SERVICE NETWORK

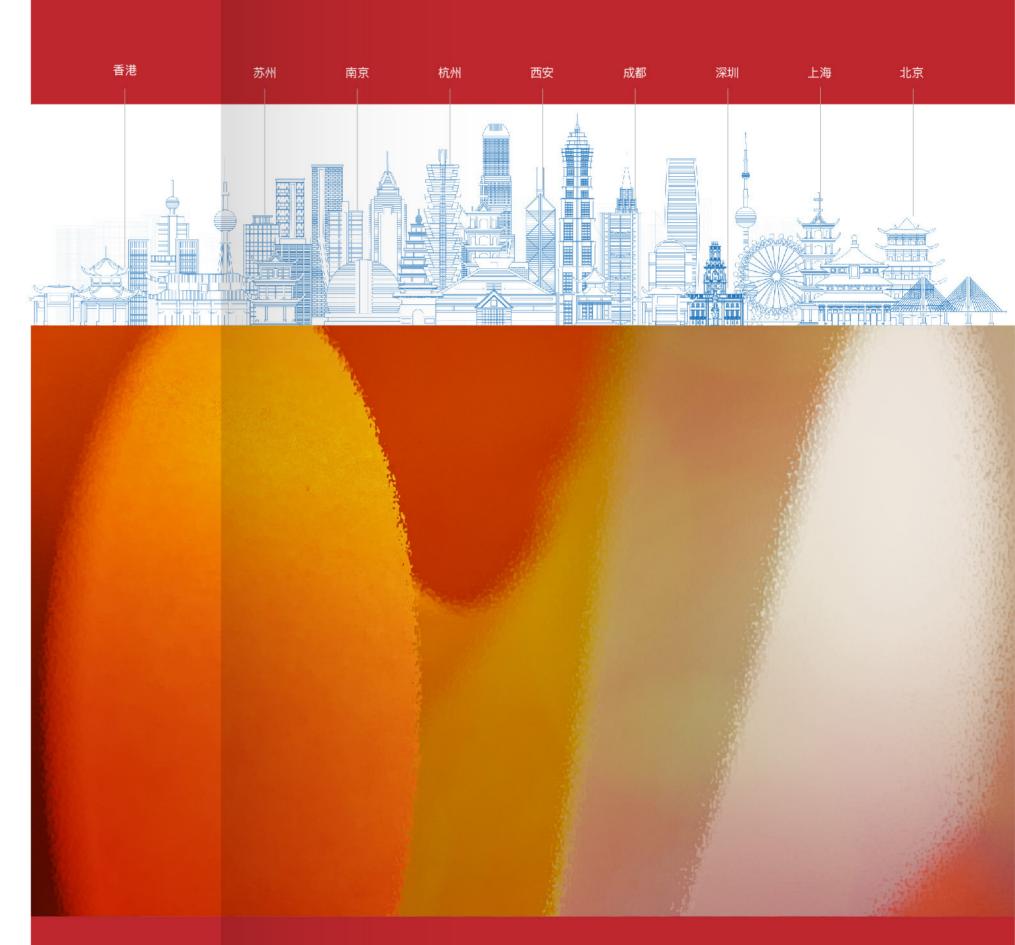
服务网络

国枫三十年来始终坚持一体化、精品化和协同化的区域发展战略。总部位于北京;以上海、杭州、南京和苏州办公室为核心辐射长三角;依托深圳和香港办公室精耕粤港澳;落子西南,设成都办公室;布局西北,设西安办公室。国枫服务网络覆盖中国主要政治、经济和金融中心及区域战略中心,以高效响应客户需求并形成协同优势。

网络化、全球化和开放化是国枫的海外发展战略。凭借出色的执业水准和 斐然的行业声誉,国枫为客户在海外投资、跨境并购等商业活动提供高 效、优质的本地法律服务配套及支持,从而将服务、理念和影响力延伸至 更广泛的全球其他国家和地区。

Grandway has always been adhering to the integrated, high-quality and coordinated regional development strategy for 30 years. Headquartered in Beijing; Take Shanghai, Hangzhou, Nanjing and Suzhou offices as the Core to expand to the Yangtze River Delta; Rely on Shenzhen and Hong Kong offices to intensively cultivate the market in Guangdong, Hong Kong and Macao; Set up Chengdu Office to explore the southwest market; Open Xi' an office to realize our layout in the northwest. Grandway can efficiently respond to client needs and form synergy advantages rely on the services net across China's major political, economic and financial centers and regional strategic centers.

Networking, globalization and openness are Grandway's overseas development strategies. Thanks to our excellent practice standards and remarkable reputation in the field, we're providing clients with efficient and high-quality local legal services and support for overseas investment, cross-border M&A and other commercial activities, thus extending our services, concepts and influence to other countries and regions in the world.



p07 | www.grandwaylaw.com



"Grandway has strong independent judgement abilities for difficult problems and can provide solutions that conform to business logic and our actual situation."

"国枫对疑难问题有很强的独立判断能力,能够提供符合业务逻辑和我们实际情况的解决方案。"

--- Chambers Greater China Guide 2024

"Grandway Law Offices is acknowledged for advising domestic clients on listings and private share issuances, and equally capable in dealing with major asset restructuring matters. Handles IPOs and public company issues on both the Shanghai and Shenzhen Stock Exchanges. Clients benefit from several members of the team having been involved in the drafting and revision of capital markets guidelines and regulations. Also well placed to assist clients with various bond issuances."

"国枫律师事务所凭借向国内客户提供有关上市和非公开股票发行的法律意见而受到认可。兼具处理重大资产重组业务的能力。处理在上交所和深交所的 IPO 和上市公司事宜。客户受益于团队中数位成员参与资本市场准则及法规起草修订工作的经验。同时善于协助客户处理各种债券发行。"

----Chambers Greater China Guide 2022

"We chose to cooperate based on the lawyers' professional qualities and the law firm's reputation."

"我们选择合作是基于国枫律师的专业能力以及国枫律师事务所的斐然声誉。"

---The Legal 500 Greater China 2024

"Ability to provide clients with legal service solutions that are not only legal and compliant but also commercially feasible from the perspective and standpoint of the client. The domestic team can fully coordinate with the overseas team to provide legal services to the client. Keep pace with the times, continue to provide services in line with legal changes, scientific and technological developments, and according to the needs of clients."

"国枫能够从客户的角度和立场出发,为客户提供合法合规且具有商业可行性的法律服务解决方案。国内团队可以充分配合海外团队为客户提供法律服务。与时俱进,不断根据法律法规变化、科技发展、客户需求提供服务。"

---The Legal 500 Greater China 2024

"Grandway Law Offices values both quality and efficiency. It is a powerful arm for high-tech enterprises to realize financing listing."

"质效并举,高科技企业实现融资上市需求的有力臂助。"

----LEGALBAND China Law Awards 2023

"In securities laws service, Grandway has a strict kernel system and standard, and at the same time, it can propose compliant, effective and flexible solutions for the actual situation of the client, complete the due diligence work efficiently and meticulously and provide high-quality legal documents. In the year-round consulting service, Grandway can fully and quickly respond to our needs, maintain active and effective communication and contact with us, assist the company in solving daily legal issues in a practical and lawful manner, and firmly protect the legitimate rights and interests of the company."

"在证券法律服务方面,国枫拥有严格的内核制度和标准,同时能够针对客户的实际情况提供合规、有效、灵活的解决方案,高效细致地完成尽职调查工作并提供高质量的法律文件。在全年的咨询服务中,国枫能够充分且快速响应客户需求,与客户保持积极有效的沟通和联系,以务实合法的方式协助公司解决日常法律问题,坚决维护公司的合法权益。"

"Grandway works conscientiously and responsibly; abides by the professional ethics of lawyers, diligently and conscientiously, and protects the legitimate interests of our clients; provides timely and accurate professional advice and reasonable suggestions; and assists us to prevent possible legal risks early."

"他们工作认真负责;恪守律师职业道德,勤勉尽责,维护我们客户的合法权益;提供及时精准的专业意见和合理建议;并协助客户及早防范可能出现的法律风险。"

——IFLR1000 China 2023/2024

p09 | www.grandwaylaw.com

Chambers

- 资本市场: 境内发行领域领先律所(2012、2014-2024) China Leading Law Firm - Capital Markets: Domestic Issuances (2012, 2014-2024)
- 房地产领域领先律所(2023、2024) China Leading Law Firm - Real Estate (PRC Firm) (2023, 2024)
- 公司并购领域领先律所(2018-2020) China Leading Law Firm - Merger& Acquisition (PRC Firm) (2018-2020)
- 保险法领域领先律所(2012) China Leading Law Firm -Insurance (PRC Firm) (2012)
- 中国大陆精品所(2012) Boutique Law Firms on the Chinese Mainland (2012)
- 年度中国并购排名(2015-2023) China M&A Rankings (2015-2023)
- 年度中国区域市场排名:长三角地区(2021-2023) China Regional Ranking: Yangtze River Delta Firms (2021-2023)
- 年度中国区域市场排名: 华南地区(2024) China Regional Ranking: South China Firms (2024)
- 年度华东地区股票市场交易大奖: 宁波杉杉发行 GDR 并在瑞交所上市项目

Equity Market Deal of the Year: East China: Ningbo Shanshan Co., Ltd. Issuing GDRs on the SIX Swiss Exchange (2023)

ASIAN LEGAL BUSINESS

- 中国 A 股首次公开发行发行商法律顾问第四位(2015、2016) Ranked 4th for the Legal Adviser of China A-share IPO (2015, 2016)
- 中国 A 股股权及股权相关发行商法律顾问第四位(2015、2016) Ranked 4th for the Legal Adviser of China A-share Equity and Equity-related (2015, 2016)
- 亚洲股权及股权相关发行商法律顾问第七位(2016) Ranked 7th for the Legal Adviser of Asia Equity and Equity-related (2016)
- 亚洲股权及股权相关发行商法律顾问第九位(2015) Ranked 9th for the Legal Adviser of Asia Equity and Equity-related (2015)
- 亚洲股权及股权相关发行商法律顾问第六位(2014) Ranked 6th for the Legal Adviser of Asia Equity and Equity-related (2014)
- 亚洲 50 大律师事务所 (2013、2014、2016) Asia's Top 50 Largest Law Firms (2013, 2014, 2016)



- 卓越律所大奖: 汽车及工业制造(2023) China Business Law Awards - Automotive, Industrials and manufacturing (2023)
- 卓越律所大奖:工业制造(2022) China Business Law Awards - Industrials & Manufacturing (2022)



- 卓越律所大奖:房地产投资及REIT基金(2017、2018、2020) China Business Law Awards - Real Estate REIT (2017, 2018, 2020)
- 卓越律所大奖: 医疗、制药及生命科学(2019) China Business Law Awards - Healthcare, Pharma& Life Sciences (2019)
- 卓越律所大奖: 能源、项目融资及基础设施建设(2013) China Business Law Awards - Energy, Project Finance and Infrastructure (2013)
- IPO 项目优秀律所(2013-2015、2018、2020-2023) Top IPO Legal Advisers (2013-2015, 2018, 2020-2023)
- 年度杰出交易大奖(2013、2016、2018、2020、2022、2023) Deals of the Year (2013, 2016, 2018, 2020, 2022, 2023)



- 年度臻选榜中国律所 20 强:大客户服务(2024) Featured List: Top 20 Law Firm - Key Client Services (2024)
- 中国法律卓越大奖: 年度最佳高科技律师事务所(2023、2024) China Law Awards - High-tech Law Firm of the Year (2023, 2024)
- 中国法律卓越大奖: 年度最佳证券与资本市场: 国内发行律师事务所 (2015-2017, 2019-2022)
- China Law Awards Securities & Capital Markets: Onshore Issuance Law Firm of the Year (2015-2017, 2019-2022)
- 中国法律卓越大奖: 年度最佳破产重组律师事务所(2018) China Law Awards - Restructuring& Insolvency Law Firm of the Year (2018)
- 年度特别关注榜:中国顶级法律雇主 20 强(2022) Special Recognition: Employer of Choice: China Top 20 Law Firms (2022)

p11 | www.grandwaylaw.com www.grandwaylaw.com | p12

- 年度特别关注榜: 最具吸引力的 20 家中国律所(2021) Special Recognition: Top 20 Most Attractive Law Firms (2021)
- 中国顶级律所:证券与资本市场国内发行(2015-2024) China Leading Law Firm - Securities & Capital Markets: Onshore Issuance (2015-2024)
- 中国顶级律所:证券与资本市场并购重组(2020-2024) China Leading Law Firm - Securities & Capital Markets: M& A (2020-2024)
- 中国顶级律所:公司并购与重组(2019) China Leading Law Firm - M& A and Restructuring (2019)
- 中国顶级律所:破产重组(2016-2018) China Leading Law Firm - Restructuring& Insolvency (2016-2018)
- 中国顶级律所:公司并购(2015-2018、2020-2024) China Leading Law Firm - Corporate M&A (2015-2018, 2020-2024)
- 中国顶级律所: 争议解决: 仲裁(2016-2024) China Leading Law Firm - Dispute Resolution: Arbitration (2016-2024)
- 中国顶级律所: 争议解决: 诉讼(2016-2024) China Leading Law Firm - Dispute Resolution: Litigation (2016-2024)
- 中国顶级律所:争议解决(2015) China Leading Law Firm - Dispute Resolution (2015)

LEGALBAND

- 中国顶级律所:房地产与建设工程(2021-2024) China Leading Law Firm - Real Estate& Construction (2021-2024)
- 中国顶级律所: 投资基金(2023、2024) China Leading Law Firm - Investment Funds (2023, 2024)
- 中国顶级律所:商业犯罪与刑事合规(2024) China Leading Law Firm - Commercial Crime and Criminal Compliance (2024)
- 中国顶级律所:房地产(2020) China Leading Law Firm - Real Estate (2020)
- 中国顶级律所:建设工程(2020) China Leading Law Firm - Construction (2020)
- 中国顶级律所: 保险(2016) China Leading Law Firm - Insurance (2016)
- 中国律所品牌 50 强(2015) Top 50 Law Firm Brands (2015)



- 亚太推荐律所: 资本市场(2020-2024) Asia-Pacific: Capital Markets (2020-2024)
- 亚太推荐律所:建设工程(2021-2024) Asia-Pacific: Construction (2021-2024)
- 亚太推荐律所: 争议解决(2024) Asia-Pacific: Dispute Resolution (2024)



• 亚太领先律所:资本市场(中资所)(2019-2024) Asia Pacific: Capital Markets (PRC Firms) (2019-2024)



• 中国年度最佳证券律师事务所(2020) Securities Law Firm of the Year in China (2020)



• 科创板年度最佳服务机构(2022) STAR Market Best Service Organization of the Year (2022)



- 亚太榜单:资本市场:股票领域推荐律所(2022-2024) Asia-Pacific: Capital Markets: Equity (2022-2024)
- 亚太榜单:投资基金领域推荐律所(2022-2024) Asia-Pacific: Investment Funds (2022-2024)
- 亚太榜单: 并购领域推荐律所(2022-2024) Asia-Pacific: M&A (2022-2024)

1000

- 中国区域排名: 北京: 资本市场(2023、2024) China - Beijing: Capital Markets (2023, 2024)
- 中国区域排名:北京:公司并购(2022-2024) China - Beijing: M&A (2022-2024)
- 中国区域排名: 广东: 金融和企业(2022-2024) China - Guangdong: Finance and Corporate (2022-2024)
- 中国区域排名:上海:资本市场、公司并购、基金投资(2022-2024) China - Shanghai: Capital Markets, M&A, Investment Funds (2022-2024)
- 年度亚太法律大奖: 年度最佳并购交易: Stellantis 集团投资入股零跑汽 车项目(2024) IFLR Asia-Pacific Awards 2024 - Deal of the Year: M&A: Stellantis / Zhejiang Leapmotor (2024)

www.grandwaylaw.com | p14 p13 | www.grandwaylaw.com

IFLR 1000

• 年度亚太法律大奖: 年度最佳股权交易: 宁波杉杉发行 GDR 并在瑞交所

IFLR Asia-Pacific Awards 2023 - Deal of the Year: Equity: Swiss GDR -Ningbo Shanshan (2023)



- 亚太地区争议解决榜单: 商业与交易领域推荐律所(2021-2024) Asia-Pacific Guide: Commercial and Transactions (2021-2024)
- 中国争议解决榜单:北京商业纠纷领域推荐律所(2021-2024) China Guide: Beijing: Commercial Disputes (2021-2024)

ÁLM LAW.COM INTERNATIONAL

• 年度亚洲法律大奖: 年度最佳并购交易: Stellantis 集团投资入股零跑汽

The Asia Legal Awards 2024 - M&A Deal of the Year: Stellantis' investment in Zhejiang Leapmotor (2024)

DAWKINS

- 中国资本市场卓越大奖: 年度最佳高科技律师事务所(2024) China Capital Markets Awards: High-tech Law Firm of the Year (2024)
- 资本市场客户指南:中国顶级律所排行榜:境内上市(2022) A Client's Guide: Top Ranked Law Firms - Onshore IPO (2022)
- 资本市场客户指南:中国顶级律所排行榜:消费(2022) A Client's Guide: Top Ranked Law Firms - Consumer (2022)
- 资本市场客户指南:中国顶级律所排行榜:高科技(2022) A Client's Guide: Top Ranked Law Firms - High-tech (2022)



• (VC/PE 支持)中国企业境内上市法律顾问机构 10 强(2012-2017、 2019-2023)

Top 10 Domestic Listed Legal Advisers of Chinese Enterprises (Supported by VC/PE) (2012-2017, 2019-2023)

(VC/PE 支持)中国企业新三板挂牌法律顾问机构 10 强(2015、2017) Top10 Domestic Listed Legal Advisers of Chinese Enterprises' New Third Board Listings (Supported by VC/PE) (2015, 2017)



· 中国创业投资暨私募股权投资行业最佳法律服务机构 TOP5 (2019、2021、 2022)

Top 5 Legal Advisers in China's Venture Capital and Private Equity Investment Industry (2019, 2021, 2022)



• 最佳中国律师事务所银奖(2017、2018) Silver Award: Best Chinese Law Firm (2017, 2018)

THE LAWYER

- 年度中国创收增速最快律所(2020) Top 10 Fastest Growing Firms by Revenue (2020)
- 亚太律师事务所 100 强(2013、2015) Asia Pacific Top 100 Independent Local Firms (2013, 2015)



- 界面金榜 100 强: 年度律师事务所(2020) Top 100 Law Firms (2020)
- 界面金榜 100 强: 年度最适合工作的律师事务所(2020) Top 100 Law Firms to Work For (2020)

HRTier

年度顶级雇主:中国律所(2022) Top Tier Employers - China Law Firm (2022)



• 中上协成立十周年资本市场跨境并购经典案例: 新奥股份并购新奥能源项 目(2022)

Classic Case of Cross-border M& A in Capital Market in the 10th Anniversary of China Association for Public Companies' Establishment: ENN Natural Gas Co., Ltd' s Merger and Acquisition of ENN Energy Holdings Limited (2022)





- 入选《律所卓越品牌影响力指南》(2022、2023) Law Firm Outstanding Brand Impact Guide (2022, 2023)
- 入选《精品知识产权法律服务品牌指南》(2023) IP Legal Advisor Brand Guide (2023)
- 卓越品牌影响力律所 100 佳(2023)
 Outstanding Brand Impact Guide: Top 100 Law Firms (2023)
- 创新品牌律所(2023)
 Outstanding Brand Impact Guide: Innovative Brand Law Firms(2023)
- 年度活跃品牌影响力奖: "自媒体矩阵建设" 案例(2022)
 Active Brand Impact Award of the Year: We Media Matrix Construction Case (2022)
- 年度公益品牌影响力奖: "国枫弘慧奖学金" 案例(2022)
 Public Welfare Brand Impact Award of the Year: Grandway-Wispring Scholarship Project (2022)



- 超卓评级: 零跑汽车首次公开发行 H 股股票并在香港联交所主板上市项目(2023)
- LegalOne Merits (Distinguished): Zhejiang Leapmotor Technology completes H-share listing on Hong Kong Stock Exchange (2023)
- 典范评级: 宁波杉杉发行 GDR 并在瑞交所上市项目(2023)
 LegalOne Merits (Exemplary): Ningbo Shanshan issues USD319 million of GDRs on SIX Swiss Exchange (2023)
- 典范评级: 云从科技在上海证券交易所科创板上市项目(2023)
 LegalOne Merits (Exemplary): Cloudwalk Group completes IPO on the STAR Market of the Shanghai Stock Exchange (2023)
- 优秀评级: 深城交在深圳证券交易所创业板上市项目 (2023)
 LegalOne Merits (Remarkable): Shenzhen Urban Transport Planning
 Centre gets listed on the GEM of the Shenzhen Stock Exchange (2023)



 中国知名企业法总推荐的优秀律师 & 律所推荐名录暨企业选聘律师 & 律 所指南(2023-2024)
 Best Law Firms Recommended by GC (2023-2024)

SCOPE OF BUSINESS

业务领域

证券 · 资本市场 Securities and Capital Markets

- · 首次公开发行股票并上市 Initial Public Offerings (IPOs)
- 全国中小企业股份转让系统股票挂牌
 Listing on the National Equities Exchange and Quotations (NEEQ)
- * 上市公司再融资 Refinancing of listed companies
- · 上市公司并购重组

 Mergers and acquisitions (M&A) and restructuring of listed companies
- 债券发行、债务融资工具发行 Bond issuance and issuance of debt financing instruments

- 股权激励与员工持股计划
 Equity incentives and employee stock ownership plans
- 基金业务 Fund business
- 资产证券化
 Asset securitization
- 证券合规 Securities compliance

p17 | www.grandwaylaw.com

争议解决

Dispute Resolution

- 商事争议解决总体策略及应对方案制定
 Overall strategies and response plans for commercial dispute resolution
- 协助调查取证及证据梳理
 Providing support in investigating, collecting, and organizing evidence
- 代表客户参与争议纠纷的谈判协商
 Representing clients in negotiation and mediation of disputes
- 代理民商事诉讼案件的一审、二审、再审和执行程序
 Managing clients' civil and commercial litigation cases through all stages, including first instance, second instance, retrial,

and enforcement procedures

代理商事仲裁案件及执行程序
Representing clients in commercial arbitration cases and enforcement procedures

- 代理行政复议、行政诉讼案件
 Representing clients in administrative
 reconsideration and administrative litigation cases
- 代表客户处理应对行政调查、听证及行政处 罚程序
 Managing administrative investigations,
- hearings, and penalty procedures for clients
- · 为客户在民刑交叉案件中提供代理与辩护 Providing representation and defense for clients in cases involving both civil and criminal matters

房地产和建设工程

Real Estate and Construction Projects

- 土地管理、综合开发与投资
 Land management, comprehensive development, and investment
- · 房地产开发、销售、交付 Real estate development, sales, and delivery
- 商业地产招商运营
 Potential tenants search and operation of commercial real estate
- 房地产融资和信托 Real estate financing and trusts

- 城市更新与代建
 Urban renewal and agent construction mode
- 业主和承包商建设工程项目全过程法律服务 Whole-process legal services for construction projects for both owners and contractors
- · 建设工程企业风险控制体系的设计与维护 Design and maintenance of risk control systems for construction enterprises

跨境投资与并购

Cross-Border Investment and M&A

- 外商在华投融资与并购
 Foreign investment and M&A in China
- ・中资企业海外投融资与并购 Overseas investment and M&A by Chinese enterprises
- 跨境及离案投资基金
 Cross-border and offshore investment funds
- 企业境外上市及债权融资
 Overseas listing and debt financing for enterprises
- 跨境合规及反腐业务
 Cross-border compliance and anti-corruption business

银行与金融 Banking and Finance

- 金融机构的设立、变更、监管合规及治理 Establishment, changes, regulatory compliance, and governance of financial institutions
- 银行信贷、信用证、保函业务、商业保理业务 Bank credit, letters of credit, guarantee business, commercial factoring
- 保险资金应用、资管计划与财富管理 Insurance fund utilization, asset management plans, and wealth management

- ・ 消费金融、供应链金融、金融科技、金融衍生工 具
- Consumer finance, supply chain finance, financial technology, financial derivatives
- ・ 金融债权保护与债务结构性重组 Protection of financial claims and debt restructuring
- 不良资产处置与金融争议解决
 Disposal of non-performing assets and financial dispute resolution





知识产权 Intellectual Property (IP)

- 知识产权尽调、风险排查评估
 IP due diligence, and risk investigation and assessment
- 知识产权注册、确权授权和法律保护
 IP registration, rights granting and verification, and legal protection
- ・知识产权诉讼及争议解决 IP litigation and dispute resolution

- ・知识产权合规管理、保护体系建立 The establishment of IP compliance management and protection systems
- IPO、并购交易中知识产权专项服务
 Special IP services in IPOs and M&A transactions

合规 Compliance

- ・企业合规 Corporate compliance
- ・网络安全与数据合规 Cybersecurity and data compliance
- ・ ESG 合规 ESG compliance
- ・ 合规风险管理 Compliance Risk Management

税务

Taxation

- 税务咨询
 Tax consultation
- ・税务合规审阅 Tax compliance review

- 应对税务稽查 Response to tax audits
- 涉税听证、复议、行政诉讼
 Tax-related hearings, reconsiderations, and administrative litigation

家企治理和家族财富管理

Governance of Family & Family Business and Management of Family Wealth

- · 构建家企双重治理和财富管理顶层设计 Designing top-level governance and wealth management for family business
- · 规划和实施家族(企业)治理 Planning and implementing family (business) governance
- *制定家族财富风险隔离和保护方案 Formulating strategies to isolate and protect family wealth from risks
- ・设立家族办公室 Establishing family offices

破产重整与清算

Bankruptcy Restructuring and Liquidation

- 破产重整及预重整 Bankruptcy reorganization and pre-reorganization
- 破产清算与和解 Bankruptcy liquidation and settlement
- ・公司解散与清算 Corporate dissolution and liquidation
- ・重整投资与破产财产收购 Restructuring investment and bankruptcy asset acquisition
- · 破产诉讼与仲裁应对 Response to bankruptcy litigation and arbitration

www.grandwaylaw.com | p22 | www.grandwaylaw.com

证券·资本市场 Securities and Capital Markets

国枫作为国内第一批从事证券法律业务的律师事务所,是中国资本市场公认的行业领先者。作为国枫的核心竞争力之所在,国枫在证券法律业务领域的服务质量和业务实力深得广大客户的认可与赞誉,也一直受到社会各界,包括监管部门、同行中介机构以及国内外法律评级机构和媒体的高度评价。

国枫数名合伙人曾经担任中国证监会发行审核委员会委员、中国证监会上市公司并购重组审核委员会委员、上海证券交易所科创板上市委员会委员、上海证券交易所上市委员会委员、上海证券交易所上市委员会委员。国枫还多次受中国证监会委托,参与若干涉及发行上市、上市公司监管的部门规章及规范性文件的起草和修订工作。国枫律师对于资本市场业务和规则有着深刻的理解力和透彻的分析力,能够为客户提供专业全面的法律意见和建议,助力客户资本市场目标的顺利达成。

We're one of the first law firms in China to specialize in securities legal services, establishing ourselves as an industry leader in the Chinese capital market. Our core competitiveness lies in the exceptional quality and robust capabilities of our securities legal services, earning us widespread recognition and praise from clients. Grandway is also highly regarded by various societal sectors,

including regulatory authorities, peer intermediary agencies, legal rating agencies, and media both domestically and internationally.

Several partners of Grandway have served in key positions such as members of the Issuance Examination Committee of the China Securities Regulatory Commission (CSRC), the Examination Board for M&A and Restructuring of Listed Companies of the CSRC, the Listing Committee of the Shanghai Stock Exchange's STAR Market, the Listing Committee of the Shanghai Stock Exchange, bond review experts at the Shanghai Stock Exchange, and members of the Listing Committee of the Shenzhen Stock Exchange. Grandway is frequently entrusted by the CSRC to participate in drafting and revising departmental rules and regulatory documents related to the issuance, listing, and supervision of listed companies. We possess deep insights and thorough analytical abilities regarding capital market operations and regulations, enabling us to provide clients with professional and comprehensive legal opinions and suggestions, helping them successfully achieve their capital market goals.

证券·资本市场核心业务 Core Business in Securities and Capital Markets

发端于资本市场,精耕于证券领域,具备在专业化分工下诸多业务领域的法律服务经验,为客户 提供量体裁衣式的个性化、精品化专业法律支持。

Originating in the capital market and specializing in the securities field, Grandway boasts extensive experience in providing legal services across various specialized areas. We offer clients tailored, high-quality, and professional legal support.

首次公开发行股票并上市、上市公司再融资和并购 重组是国枫资本市场证券法律业务的核心。资本市 场风云变幻,三十年来,国枫成功为数百家企业的境 内外首次公开发行股票并上市(IPO)、再融资、并购 重组等项目提供了优质的法律服务,项目审核通过 数量以及通过率长期处于业界领先地位。

国枫律师尤其擅长帮助客户在复杂的法律和监管 环境下解决问题并达成目标,设计符合客户利益需 求并可成功实现商业价值和交易目的的方案,并就 方案中所涉及的重要法律事项提供切实可行的专 业法律意见。 Grandway's expertise in securities legal services is centered around Initial Public Offerings (IPOs), refinancing of listed companies, and mergers and acquisitions (M&A). Over the past 30 years, despite the ever-changing capital market, Grandway has consistently provided top-tier legal services for IPOs, refinancing, and M&A projects to hundreds of enterprises both domestically and internationally. Our high number of approved projects and exceptional approval rate have set industry benchmarks.

Grandway excels at helping clients navigate complex legal and regulatory environments and achieve goals. By designing tailored solutions that align with clients' interests, we successfully achieve commercial value and transaction objectives. Additionally, we provide practical and professional legal advice on key matters involved in these solutions.



p23 | www.grandwaylaw.com

服务内容 Our Services 服务内容

- · 首次公开发行股票(A股)并上市 Initial Public Offerings (IPOs) of A-shares
- 全国中小企业股份转让系统股票挂牌 Listing on the NEEQ
- 上市公司再融资 Refinancing of listed companies
- 上市公司并购重组 M&A of listed companies
- 债券发行、债务融资工具发行 Issuance of bond and debt financing instruments
- 境内企业境外发行证券和上市 Overseas securities offering and listing by domestic enterprises

- 股权激励与员工持股计划 Equity incentives and employee stock ownership plans
- 基金业务 Fund business
- * 资产证券化 Asset securitization
- 证券合规 Securities compliance
- 上市公司治理与信息披露 Governance and information disclosure of listed companies



基金业务

Fund Business

基金业务成熟发展的时代,我们深谙法律风险,敏锐规避暗礁,助力实现资金价值的最大可能。

In today's fully developed fund business era, we possess deep insights into legal risks and expertly navigate potential pitfalls to help clients maximize their capital gains.

国枫作为国内领先提供私募股权和投资基金法律服 务的律师事务所之一,业务贯穿私募基金募集、投资、 管理和退出的全生命周期。国枫所经办的私募基金 项目,从资金性质划分,涉及人民币基金、美元基金 等; 从基金种类划分,涵盖股权投资基金、证券投资 基金、创业投资基金、S基金、FOF基金等;从基金投 资行业划分,包括医疗基金、TMT基金、新能源基金、 新材基金、教育基金及房地产基金等。秉承聚焦行业、 客户至上的理念, 国枫律师不断更新专业知识和技 能,与监管部门、行业协会葆有着长效、持续的专业互 动,确保客户在基金法律服务领域得到最前沿和具 有商业价值的法律意见。

As one of China's leading law firms specializing in private equity and investment funds, Grandway offers comprehensive legal services spanning the entire lifecycle of private funds, from fundraising

and investment to management and exit. Our projects include RMB and USD funds, covering a range of capital types such as equity investment funds, securities investment funds, venture capital funds, S funds, FOF, etc. We cater to various industries, including healthcare, TMT, new energy, new materials, education, and real estate, etc. Adhering to an industry-focused and client-first philosophy, we continually update our professional knowledge and skills. We maintain long-term, consistent interactions with regulatory authorities and industry associations on legal matters, ensuring our clients receive the most cutting-edge and commercially valuable legal advice in the fund-related field.

• 协助各类私募基金管理人设立并完成登记备案 (包括内资、外资和中外合资的股权类、证券类)、 重大事项变更,并协助 QFLP、QDLP、QDIE 等地 方试点资质的取得

Assisting various private fund managers with the establishment and completion of registration for domestic, foreign, and Sino-foreign equity and securities categories, as well as managing significant changes, and obtaining local pilot qualifications such as QFLP, QDLP, and QDIE

• 协助客户设计、搭建境内和境外联动的基金架构 (包括协助设立开曼、BVI 等离岸基金)

Assisting clients in designing and structuring domestic and cross-border fund frameworks (including the establishment of offshore funds in Cayman, BVI, etc.).



· 就内资和外资的各类私募基金产品的募集成立和 备案提供全程法律服务(包括设计基金产品的方 案及架构,协助私募基金管理人与国有企业、国家 地方产业引导基金、母基金、外资 FOF 基金、家族 办公室等 LP 沟通、谈判及 LPA 等文件的起草,以 及为已成立基金提供在基金业协会进行产品备案 等服务)

Providing comprehensive legal services for the fundraising, establishment, and filing of various domestic and foreign private fund products. This includes designing fund product schemes and structures, assisting private fund managers in communication, negotiation, and drafting LPAs and other documents with SOEs, national and local industry guiding funds, parent funds, foreign FOF, and family offices. We also offer product filing services with fund associations for established funds.

为私募基金的投融资提供交易架构设计、尽职调查、交易文件起草及谈判协商、项目交割等全程法律服务

Providing end-to-end legal services for private fund investment and financing, including transaction structure design, due diligence, drafting and negotiation of transaction documents, project delivery, and other comprehensive legal support.

为基金的投后管理提供重大疑难法律问题分析、投资标的突发事件应对方案和策略等专项法律服务
 Offering specialized legal services for major and complex legal issues, as well as response strategies for emergencies related to investment targets during post-investment fund management.

 协助基金在项目退出、基金退出中的重大疑难问题 进行分析、协助制定相关全面退出方案包括但不限 于份额转让(与S基金合作)、底层项目整体出售、 收购兼并、破产清算等并助力落地执行

Assisting in the analysis of major and complex issues in project exits and fund exits. We help formulate and implement comprehensive exit plans, including but not limited to share transfers (in cooperation with S funds), overall sales of underlying projects, mergers and acquisitions, and bankruptcy liquidation.

- 与基金相关的争议解决
 Settlement of disputes related to funds.
- 基金的清算,协助通过制定私募基金清算方案的方案,协助基金税务清算备案、协会清算备案、工商注销备案等全过程

Fund liquidation: assisting in drafting fund liquidation plans and providing support for fund tax clearance filing, association liquidation filing, industrial and commercial deregistration filing, and other related processes.

 为基金管理公司提供合规建议、日常法律咨询以及 业务协议审阅等常年法律服务以及与私募基金相 关的培训、《国枫基金观察 Newsletter》刊物等增 值服务

Providing compliance advice, daily legal consultation, review of business agreements, and other long-term legal services for fund management companies, as well as value-added services such as training related to private funds and offering publications like *Grandway's Insights into Fund Newsletter*.

资产证券化 Asset Securitization

随着中国资本市场改革的不断深化,以资产证券化为代表的创新业务蓬勃发展,国枫团队持续创新产品和服务,全面提升金融领域法律服务能力。

With the continuous deepening of reforms in China's capital market, innovative businesses, particularly in asset securitization, are flourishing. Grandway team will continue to innovate products and services, enhancing our overall legal service capabilities in the financial sector.

国枫一直高度重视资产证券化等创新证券法律业务,并始终走在市场前列,已先后为欢乐谷、广州长隆等主题公园收入、海印股份信托受益权等具有开创性的资产证券化项目提供了法律服务,在 ABS、CMBS、REITs、类 REITs 等市场深具影响。

近年来,顺应监管新常态,国枫着力加强资产证券化业务发展,集中所内优势资源,创新团队合作机制,研究 ABS 和 Reits 前沿课题,组建了一支包括股权、基金、固定收益和房地产业务等领域精英骨干的专业团队,深耕供应链金融、房地产金融和消费金融等领域的资产证券化业务,不断提升深度服务于客户和同业机构的法律服务能力。

国枫律师还受聘担任中国证券投资基金业协会资产证券化专业委员会专家顾问,多次参加证券监管机关组织的资产证券化业务领域的研讨会议,积极献言献策。

Grandway has always prioritized innovative securities legal services, particularly in asset securitization, maintaining a leading position in the market. We have provided legal services for pioneering asset securitization projects, including the income securitization of theme parks like Happy Valley and Guangzhou Chimelong, and the trust beneficiary rights of Highsun Group. Grandway has made a

significant impact on markets including ABS, CMBS, REITs, and pseudo-REITs.

In recent years, in response to new regulatory norms, Grandway has strengthened our focus on asset securitization. We have consolidated our internal resources, developed innovative team collaboration mechanisms, and explored advanced topics in ABS and REITs. Our professional team, comprising experts from the equity, fund, fixed income, and real estate sectors, is deeply involved in asset securitization across supply chain finance, real estate finance, and consumer finance. This ongoing effort enhances our ability to provide comprehensive legal services to our clients and partners.

Grandway has been appointed as expert advisor to the Asset Securitization Professional Committee of the Asset Management Association of China. We frequently participate in asset securitization business seminars organized by securities regulatory agencies, actively contributing their insights and suggestions.

p27 | www.grandwaylaw.com

服务内容 Our Services

- ・房地产信托基金(REITs) 发行 Issuance of Real Estate Investment Trusts (REITs)
- 资产证券化(ABS)发行 Issuance of Asset-Backed Securities (ABS)
- · 资产支持票据(ABN)发行 Issuance of Asset-Backed Notes (ABN)
- · 商业房地产抵押贷款资产支持证券(CMBS)发行 Issuance of Commercial Mortgage-Backed Securities (CMBS)
- 与资产证券化业务相关的争议解决 Resolution of disputes related to asset securitization



资本市场注册制改革后浪潮中,监管新态势深化推进,国枫保持对合规领域的观察与钻研,在证券合规服务方面不断守正创新。

Amid the capital market registration system reform and the deepening of new regulatory frameworks, we've consistently monitored and researched the compliance field, driving innovation in our securities compliance services.

国枫始终保持着对于证券领域合规业务的敏锐洞察力,结合实践、钻研规则,力求为客户提供最前沿的合规服务,打通证券法律服务全链条的最后一环。在"严监管、零容忍"的监管政策下,国枫锚定资本市场全流程法律服务,集结富有证券发行、争议解决等综合背景的菁英队伍,洞悉监管规则与司法案例的前沿观察,打造合规体系化法律产品服务。在客户涉及重大合规风险时,基于监管新动态提供精细化诉讼申辩策略,将证券期货市场主体的刑事权责、行政权责、民事权责,紧密融合、全面考量,在合法合规框架下,最大程度维护客户程序与实体权益。

近年来,国枫在证券合规领域成功为多个上市公司及 相关主体提供了严谨有效的法律服务,办理了多起 具有相当社会影响力的商事诉讼、行政处罚与刑事 诉讼案件。

With a constant keen insight into compliance in the securities field, Grandway continuously studies regulatory rules and leverages practical experience to provide clients with cutting-edge compliance services, effectively bridging the final gap in the entire chain of legal services in Securities Industry. Adhering to the regulatory policy of "strict supervision, zero tolerance," we anchor our comprehensive legal services in the capital market. Our elite team consists of professionals with extensive backgrounds in securities issuance



and dispute resolution, stays current with the latest regulatory rules and judicial cases to develop systematic legal products and services in Securities Compliance. When clients face significant compliance risks, Grandway provides refined litigation and defense strategies based on the latest regulatory developments. We consider the criminal, administrative, and civil responsibilities of capital market entities to ensure the maximum protection of clients' rights from both substantive and procedural aspects within a legal and compliant framework.

In recent years, Grandway has successfully provided rigorous and effective legal services in the Securities Compliance field to multiple listed companies and related entities. We have handled numerous high-impact commercial litigation, administrative penalty, and criminal litigation cases, gaining significant social recognition.

版务内容 Our Services

证券领域商事争议解决
 Commercial dispute resolution in the securities field

证券领域行政处罚申辩
 Defense in administrative penalty cases in the securities field

证券领域刑事控辩
 Criminal defense in the securities field

www.grandwaylaw.com | p30

证券法律业务内核制度 Internal Risk Control System of Securities Legal Service

既是风险把控,更是汇集全所之力的经验和智慧支持,国枫严谨有效的内核制度为客户和合作伙伴保 驾护航。

质量是立所之本。为提高证券法律业务的工作质量和效率,国枫在全国律师事务所中率先建立了严格高效的证券法律业务内核制度。所有参与内核人员均为事务所从事证券法律业务的资深合伙人、律师或外聘专家,熟悉有关法律法规和审核监管政策,具有丰富的证券法律业务从业及审核经验。

国枫的证券法律业务内核,遵循"风险防范、业务指导"的原则,按照有关法律法规和审核监管政策,协助项目律师解决重大疑难问题,为项目的顺利推进及最终圆满成功奠定坚实基础。

国枫集全所经验与智慧,为每一项证券法律业务保 驾护航;严谨有效的内控制度良好运行多年,在业 内有口皆碑,不仅广泛赢得客户的赞誉,更深受证券 监管部门和合作伙伴认可。

The Internal Risk Control System of Legal Service is Grandway's method of internal risk control, it assembled all the experiences and intelligence from the whole firm. This rigorous and efficient system safeguards all our clients and business partners.

Quality builds the foundation of Grandway. To enhance the efficiency and quality of securities legal services, Grandway took the lead in establishing a strict and high-efficient internal risk control system. All members participating in controlling Grandway's internal risk are the senior partners, lawyers, or external experts of the firm, who practice in securities legal service field. They are proficient in applicable laws, regulatory policies, rules and regulations, and have rich experience in securities legal practice and review.

Grandway's Internal Risk Control System adheres to the "prevent the risk and guide the business" principle. The System assists lawyers in solving major and complex difficulties in every securities-related project in accordance with the relevant laws, rules and regulations, and regulatory policies. It guarantees the projects to be smoothly proceeded and be successfully completed.

We guard our every securities legal service project with the experiences and intelligence of all members of the firm. This rigorous and effective Internal Risk Control System of Grandway has been well operating for years and obtained high reputation in the industry. The System has been highly appreciated and recognized by our clients, business partners and even by the securities regulatory authorities.

争议解决 Dispute Resolution

争议解决的根本目的在于化解危机或帮助客户实现商业目标。

The fundamental purpose of dispute resolution is to mitigate crises and help clients achieve their commercial objectives.

争议解决是国枫核心的业务板块之一。国枫在争议解决领域处于行业领先地位。国枫争议解决的法律服务团队,善于洞察争议事项中的商业规律和逻辑,旨在紧密围绕客户的商业诉求和目标,提供包括民商事诉讼、商事仲裁、行政复议及诉讼、危机公关与谈判等在内的全流程法律服务。国枫争议解决团队具备多领域、跨专业的协同能力,凭借国枫在多个优势专业领域的丰富经验,旨在通过细致、全面的策略分析和专业娴熟的代理技能,协助客户在处理争议过程中最大限度地控制风险并实现预期。

国枫争议解决团队曾经或正在服务的客户,涵盖政府机构、世界500强企业、境内外大型企业集团或机构、上市公司等;代表客户所办理案件的受理机构包括最高人民法院、地方各级人民法院及行政机关、中国国际经济贸易仲裁委员会、北京仲裁委员会、上海国际仲裁中心、香港国际仲裁中心等,其中不少案件具有广泛的社会影响力,或被誉为"业内第一案",极具历史开创性,已成为业界典型案例。

国枫有多位合伙人出任中国国际经济贸易仲裁委员会、北京仲裁委员会、上海仲裁委员会、上海国际仲裁中心、成都仲裁委员会、西安仲裁委员会、武汉仲裁委员会、南京仲裁委员会、厦门仲裁委员会、广州仲裁委员会、杭州仲裁委员会等主要仲裁机构的仲裁员或调解员,具备深厚的仲裁理论和实务经验。

Dispute resolution is a core business area for Grandway, where we maintain an industry-leading position. Our dispute resolution team excels at identifying the commercial dynamics and underlying logic within disputes. We align closely with client's commercial needs and goals, offering comprehensive legal services including civil and commercial litigation, commercial arbitration, administrative reconsideration and litigation, crisis management, and negotiation. Our team brings together expertise from multiple fields and coordinates across various professions. By leveraging Grandway's extensive experience, we help clients minimize risks and achieve their desired outcomes through thorough strategy analysis and adept representation.

Grandway's dispute resolution team has served a diverse range of clients, including government agencies, Fortune 500 companies, large domestic and foreign enterprise groups, institutions, and listed companies. The cases we handle are accepted by prestigious institutions such as the Supreme People's Court, various local courts, administrative agencies, the China International Economic and Trade Arbitration Commission, the Beijing Arbitration Commission, the Shanghai

p31 | www.grandwaylaw.com

Arbitration Commission, the Shanghai International Arbitration Center, and the Hong Kong International Arbitration Centre. Many of these cases have significant social impact or are considered pioneering in the industry, becoming landmark cases in the field.

At Grandway, many partners have extensive theoretical and practical experience in arbitration. They serve as arbitrators or mediators for promi-

nent arbitration institutions such as the China International Economic and Trade Arbitration Commission, Beijing Arbitration Commission, Shanghai Arbitration Commission, Shanghai International Arbitration Center, Chengdu Arbitration Commission, Xi' an Arbitration Commission, Wuhan Arbitration Commission, Nanjing Arbitration Commission, Xiamen Arbitration Commission, Guangzhou Arbitration Commission, and Hangzhou Arbitration Commission.

- 商事争议解决总体策略及应对方案制定 Formulating overall strategies and response plans for commercial dispute resolution
- 协助调查取证及证据梳理 Providing support in investigating, collecting, and organizing evidence
- 代表客户参与争议纠纷的谈判协商 Representing clients in negotiation and mediation of disputes
- 代理民商事诉讼案件的一审、二审、再审和执行程 Acting as agents in the first, second, retrial, and enforcement procedures of civil and commercial litigation cases
- 代理商事仲裁案件及执行程序 Acting as agents in commercial arbitration cases and enforcement procedures

- 代理行政复议、行政诉讼案件 Acting as agents in administrative reconsideration and litigation cases
- 代表客户处理应对行政调查、听证及行政处罚程 Representing clients in handling administrative investigations, hearings, and penalty proce-
- 为客户在民刑交叉案件中提供代理与辩护 Providing representation and defense for clients in cases involving both civil and criminal matters



房地产和建设工程 Real Estate and Construction

把握行业脉搏,发挥专业优势,强化全过程法律服务,用实力创造价值,以卓越铸就品牌。

Our objective is to stay abreast of industry dynamics and leverage our professional strengths to enhance our comprehensive legal services. We create value through our expertise and establish our reputation through excellence.

国枫在房地产领域的客户遍布全行业且类型多样化, 包括政府机构、投资者、开发商、承包商、金融机构、产 业用户以及房地产基金等; 业务范围覆盖房地产全 领域, 涉及商业、城市更新、工业、养老、基础设施、物 流、住宅、文旅和酒店等数十个细分领域; 项目涉及 房地产投融资、并购、土地整理、房屋征收、土地取得、 项目建设、出售出租和整体运营等。基于国枫雄厚的 资本市场法律服务实力, 国枫律师对于与房地产相关 的各类基金、资产证券化、REITs、类 REITs 和境内外 上市均有着深入的研究和丰富的实务经验,并在业内 率先成功尝试了地产与基础设施投资项目的结合开 发,以及保险资金、投资基金与地产项目相结合的业 务模式。

国枫律师在建设工程领域具有显著的专业优势,持续 参与国家相关法律法规等规范性文件及各类示范合 同文本的制定,部分律师还具备工程相关专业资质和 从业经验。国枫律师擅长提供建设工程项目全过程法 律服务,能够为项目融资、招标投标、索赔与反索赔、 竣工验收、结算审计、质量保修等各阶段建设工程活 动提供一站式的专家级法律服务。同时, 国枫律师在 建设工程诉讼和仲裁领域具有丰富的经验,在诸多重 大疑难案件中成功地维护了客户的合法权益。

国枫拥有一批在房地产与建设工程领域深耕二十余 年的资深合伙人,团队秉持着精益求精、客户至上的 服务原则,以专业诠释价值,以资深铸就品质,致力于 在房地产与建设工程领域, 为各类客户提供一站式、 多元化、全覆盖的法律服务。

Grandway's clients in the real estate sector spread over the entire industry, including government institutions, investors, developers, contractors, financial institutions, industrial companies, and real estate funds. Our business scope covers all areas of real estate, including commercial development, urban renewal, industrial projects, aging service facilities, infrastructure construction, logistics, residential buildings, cultural tourism, and hotel segments. We handle projects involving real estate investment and financing, mergers and acquisitions, land consolidation, house expropriation, land acquisition, project construction, sales, leasing, and overall operation. Leveraging our strong legal service capabilities in the capital market, we possess in-depth insights and extensive practical experience in various funds, asset securitization, REITs, quasi-REITs, and domestic and foreign IPO projects related to real estate. We have been pioneers in the industry, successfully combining real estate and infrastructure investment projects with insurance funds, investment funds, and real estate projects.

Grandway actively participates in the drafting of national laws, regulations, normative documents, and various model contract. Some of our lawyers are qualified in construction engineering filed and have abundant working experience. They excel at providing comprehensive legal services throughout the entire process of construction projects, offering expert-level support at various stages such as project financing, bidding, claims and counterclaims, completion acceptance, settlement audit, and quality assurance. Furthermore, we also have extensive experience in construction litigation and arbitration, and successfully protect clients' legal rights in numerous major and complex cases.

Grandway has a team of senior partners with over 20 years of experience in the real estate and construction fields. Adhering to the service principles of excellence and a client-centric approach, our partners interpret value through professionalism and build quality through their extensive experience. We are committed to providing one-stop, diversified, and comprehensive legal services to a wide range of clients in the real estate and construction sectors.

服务内容 **Our Services**

• 房地产领域 The Real Estate Field

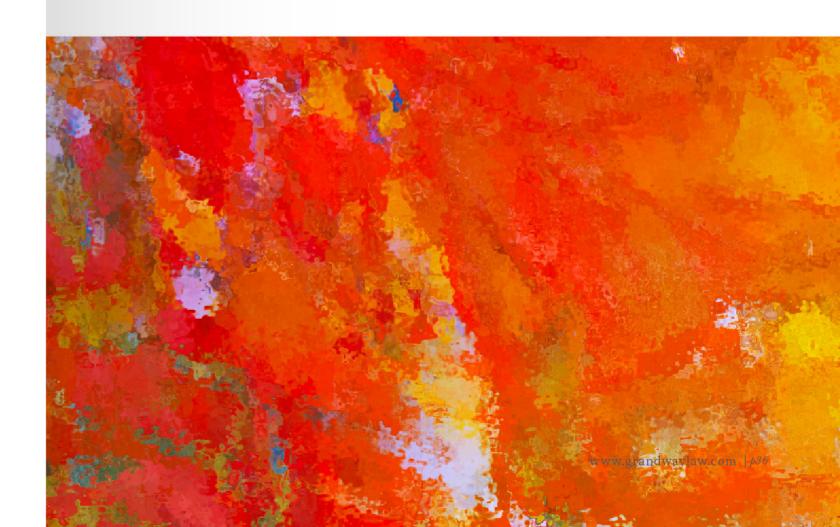
- **.** 房地产开发 Real estate development
- . 房地产并购交易 Real estate M&A transactions
- 房地产私募投资及融资 Private equity investment and financing in real estate
- · 房地产投资信托基金(REITs) Real estate investment trusts (REITs)
- 十地管理(十地收储、出计、房屋征收、拆迁补偿 Land management (land reserve, transfer, house expropriation, demolition, compensation, etc.)

- 土地综合开发及投资 Comprehensive land development and investment
- 城市更新与代建 Urban renewal and agent construction
- 商业地产招商运营 Commercial real estate leasing and operations
- 物业租赁、运营与管理 Property leasing, operation, and management
- 房地产争议解决(诉讼、仲裁和危机处理等) Resolution of disputes in real estate disputes (litigation, arbitration, and crisis management, etc.)

• 建设工程领域 The Construction Field

- 建设工程争议解决(诉讼和仲裁) Resolution of disputes in construction (litigation and arbitration)
- · 业主建设工程项目全过程法律服务 Whole-process legal services for owners in construction projects
- · 承包商建设工程项目全过程法律服务 Whole-process legal services for contractors in construction projects
- 工程签证、索赔与反索赔等专项 Specialized services for engineering visas, claims, and counterclaims
- 建设工程企业风险控制体系的设计与维护 Design and maintenance of risk control systems for construction enterprises

- 工程项目立项与招投标 Project establishment and bidding
- 工程项目发包、承包与分包 Contract-awarding, contracting and subcontracting
- · 工程总承包(EPC、DB等) Engineering general contracting (EPC, DB,
- · 工程项目投融资(PPP、BOT等) Project financing (PPP, BOT, etc.)
- 一带一路与国际工程 The Belt and Road Initiative and international projects



跨境投资与并购 Cross-Border Investment and Mergers & Acquisitions

本地资源与全球能力的完美结合,助推跨境交易目标的顺利实现。

The perfect combination of local resources and global capabilities propels the smooth realization of cross-border transaction goals.

跨境投资与并购是国枫的核心业务领域之一,国枫始 终以丰富的实践经验和全方位的法律服务处于该领 域的领先地位,助力许多知名的国内外企业和上市公 司处理复杂的在岸和离岸交易。

国枫国际法律业务团队覆盖多个司法管辖地、多语种和多种文化,并汇聚了一大批职业素质优良、学术功底扎实、执业经验丰富、勇于实践探索、兼具理想与热情的专业法律人才,代表客户体量从上千万美元到超过十亿美元的涉外项目,也协助客户处理遍及亚洲、美洲、欧洲、非洲、大洋洲等国家及地区的外商在华投融资并购业务、中资企业海外投融资与并购业务、跨境及离岸投资基金业务、境外上市融资业务及合规反腐业务等,致力于最大限度满足客户的综合性复杂需求,提供"一站式"法律服务。

近些年来,国枫代表众多国内外跨国公司、基金和上市公司客户完成了诸多知名和复杂的交易,完美体现了突出的架构设计及模式创新能力、资源整合及高效沟通实力;集中展现了对国内外法律和监管环境、文化差异的深刻理解力,对税务、财务和商业综合知识的运作力,对基础商业逻辑的敏锐嗅觉力,以及将丰富的执业经验与所内不同专业精诚合作为客户提供高效整体服务和法律意见的核心竞争力。国枫以专业精神和对优质服务的坚持为客户提供增值服务,帮助客户实现商业目标,助力其业务成长壮大。

国枫律师秉承"精益求精,客户至上,包容信任,合作 共赢"的核心理念,与诸多国家和地区的证券监管部 门、证券交易所、境内外著名投资银行、律师事务所、 会计师事务所等机构以及众多境内外上市公司建立 了密切而良好的合作关系, 在香港和境外资本市场 领域的法律服务始终居于市场前列。多名合伙人入 选司法部发布的《全国千名涉外律师人才名单》,国 枫更跃身为商务部投资促进事务局发起的"外资并 购工作委员会"副主席单位、国际知名律师事务所联 盟组织 Legalink 在中国大陆地区的唯一成员所,并 获得了国内外多家知名机构的认可, 具体包括 CHAMBERS & Partners, International Financial Law Review, asialaw Profiles, International Legal Alliance & Summit, China Business Law Journal, Asian Legal Business, The Legal 500, The Lawyer 等。

Cross-border investment and mergers & acquisitions (M&A) are among Grandway's core businesses. With extensive practical experience and comprehensive legal services, Grandway maintains a leading position in this field, assisting numerous renowned domestic and foreign enterprises, including listed companies, in managing complex onshore and offshore transactions.



Grandway's international legal business team operates across multiple jurisdictions, languages, and cultures, bringing together a highly professional and experienced group of legal experts. They are passionate about their work and ready to explore new challenges. Our team handles cross-border projects ranging from tens of millions to over a billion dollars. Grandway supports clients with inbound and outbound investments and M&A across Asia, America, Europe, Africa, and Oceania. This includes foreign investment in China, overseas investments by Chinese enterprises, cross-border and offshore investment funds, overseas listings and financing, as well as compliance and anti-corruption matters. We strive to meet our clients' comprehensive and complex needs with one-stop legal services.

In recent years, Grandway has represented numerous multinational companies, funds, and listed companies in completing many notable and complex transactions. This highlights our exceptional capabilities in structural design, model innovation, resource integration, and efficient communication. We have a deep understanding of domestic and foreign laws and regulatory environments, cultural differences, and the operational aspects of tax, finance, and commercial matters. Grandway's keen business sense and extensive professional experience enable us to provide clients with efficient and comprehensive services

and legal opinions through collaboration across various internal specializations. We offer value-added services with professionalism and a commitment to quality, helping clients achieve their business goals and support their growth.

Adhering to the core principles of "pursuit of excellence, client-centricity, inclusivity and trust, and win-win cooperation," Grandway has established close and excellent cooperation with securities regulatory authorities, stock exchanges, renowned domestic and foreign investment banks, law firms, accounting firms, and many domestic and foreign listed companies. Grandway maintains a leading position in legal services for the Hong Kong and overseas capital markets. Several partners have been selected for the Ministry of Justice's "National List of 1,000 Foreign-related Lawyers," and Grandway serves as the vice-chair unit of the "Foreign M&A Working Committee" initiated by the Investment Promotion Agency of the Ministry of Commerce. Grandway is the only member firm of the international law firm alliance Legalink in mainland China and has been recognized by many prestigious institutions worldwide, including CHAMBERS & Partners, International Financial Law Review, asialaw Profiles, International Legal Alliance & Summit, China Business Law Journal, Asian Legal Business, The Legal 500, and The Lawyer.

p37 | www.grandwaylaw.com

服务内容

Our Services

• 外商在华投融资与并购 Foreign Investment and M&A in China

• 国枫提供行业和市场准入的可行性研究、分析、咨 询及市场进入方案论证、跨境交易架构设计、法律 尽职调查、多语种交易文件起草和谈判、监管审批 和行政程序、反垄断及国家安全审查、业务及资产 重组和整合等综合性法律服务。

Grandway provides comprehensive legal services, including feasibility studies, industry and market entry analysis, consultation, cross-border transaction structuring, legal due diligence, multilingual transaction document drafting and negotiation, regulatory approvals and administrative procedures, antitrust and national security reviews, and business and asset restructuring and integration.

• 中资企业海外投融资与并购 Overseas Investment and M&A by Chinese Enterprises

• 国枫既帮助境内企业在海外投资"绿地"项目,也协 助中资企业在海外进行股权和资产的并购和债权 融资, 国枫提供从交易架构设计、法律尽职调查、 交易文件起草和谈判、国际投融资监管审批和行政 程序、反垄断及国家安全审查、业务及资产重组和 整合等综合法律服务。国枫在跨境并购交易的手段 上不断创新,首创 A 股上市公司跨境换股交易的成 功案例。国枫也为中资企业在境外从事 EPC、各类 基础设施建设、跨国项目融资、"一带一路"项目提 供法律支持。

Grandway assists domestic enterprises with overseas investments in "greenfield" projects, equity and asset acquisitions, and debt financing. Our comprehensive legal services include transaction structuring, legal due diligence, transaction document drafting and negotiation, international investment and financing regulatory approvals, antitrust and national security reviews, and business and asset restructuring and integration. Grandway continuously innovates in cross-border M&A techniques, pioneering successful cross-border share exchange transactions for A-share listed companies. Additionally, we provide legal support for Chinese enterprises in overseas EPC projects, various infrastructure constructions, cross-border project financing, and projects under the Belt and Road Initiative.



跨境及离岸投资基金 **Cross-Border and Offshore Investment Funds**

• 国枫在为中外资基金的设立、投资、管理和退出提 供相关法律服务的过程中,已经积累了成熟、丰富 的经验,可提供与基金架构设计、基金设立及备案、 法律尽职调查、基金文件起草及交易谈判等相关的 全方位服务。服务内容包括: 在华设立 QFLP、创投 基金、并购基金、平行基金、对冲基金、项目基金、孵 化器等投资主体; 在开曼群岛、英属维尔京群岛、 香港、新加坡等地设立各类跨境投资主体; 为境内 外创业及成长型公司提供与投资基金相关的天使 投资、风险投资、私募股权投融资等法律服务。

Grandway has extensive experience in providing legal services for the establishment, investment, management, and exit of domestic and foreign

funds. Our services include fund structuring. establishment and filing, legal due diligence, fund document drafting, and transaction negotiation. We assist in establishing QFLP, venture capital funds, M&A funds, parallel funds, hedge funds, project funds, and incubators in China, as well as various cross-border investment entities in jurisdictions such as the Cayman Islands. British Virgin Islands, Hong Kong, and Singapore. Grandway also provides legal services related to angel investment, venture capital, and private equity financing for domestic and foreign startups and growth companies.

企业境外上市及债权融资 Overseas Listing and Debt Financing

• 国枫在为中国企业在国际资本市场进行直接或间 接融资提供服务过程中,积累了丰富的经验,成功 操办了众多境外上市(涵盖香港、美国、英国、新加坡 等主要国际资本市场)、再融资、发债、跨境银行贷 款(包括内保外贷、外保内贷)、跨境银团贷款项

Grandway has accumulated rich experience in assisting Chinese enterprises with direct or indirect financing in international capital markets.

We have successfully completed numerous overseas listings in major international capital markets, including Hong Kong, the United States, the United Kingdom, and Singapore. Our services also cover refinancing, bond issuance, cross-border bank loans (including domestic guarantees for foreign loans and foreign guarantees for domestic loans), and cross-border syndicated loan projects.

跨境合规及反腐业务

Cross-Border Compliance and Anti-Corruption

• 跨境企业受限于中外法律关于跨境商业活动的合 规及反腐败要求。国枫律师在此领域积累了丰富经 验,可以为中外资企业提供跨境合规及反腐的制度 设计、尽职调查、执行、培训、反不正当竞争及反垄 断等服务。

Cross-border enterprises are subject to compliance and anti-corruption requirements under Chinese and foreign laws regarding cross-border commercial activities. We possess extensive experience in this field, offering cross-border compliance and anti-corruption services such as system design, due diligence, implementation, training, anti-unfair competition, and antitrust for domestic and foreign enterprises.

银行与金融 Banking and Finance

始终坚持律师团队规模与专业知识的深度、广度相结合,致力成为银行、保险、信托、资管、融资租赁、 保理、金融科技等金融法律服务领域的领跑者。

At Grandway, we combine the scale of our legal teams with the depth and breadth of their professional knowledge. We are committed to becoming a leader in providing legal services for banking, insurance, trusts, asset management, financial leasing, factoring, fintech, and other financial services.

国枫作为国内最早涉足银行融资和各类金融交易领域的律师事务所之一,为国内外众多银行及金融机构提供了广泛且深入的专项和综合性法律服务,并在此过程中积累了丰富的实务经验,在银行信贷、保险资金运用、信托融资、资管、结构性融资、融资租赁等传统金融领域的法律服务均处于业内领先地位。近年来随着金融市场的变化和创新,国枫立足法律服务前沿市场,迅速在保理、供应链融资、金融衍生工具、金融科技及绿色金融等创新性产品和法律服务市场占据了优势的服务地位和丰富的客户资源。

Grandway is one of the earliest law firms in China specializing in banking finance and various financial transactions. We have provided comprehen-

sive legal services to numerous domestic and international banks and financial institutions, accumulating extensive practical experience. This has made us a leader in legal services for traditional financial sectors such as bank credit, insurance fund utilization, trust financing, asset management, structured finance, and financial leasing. In recent years, as the financial market has evolved, Grandway has stayed at the cutting edge of legal services in emerging markets. We have rapidly gained expertise and a strong client base in innovative areas such as factoring, supply chain finance, financial derivatives, fintech, and green finance.

服务内容

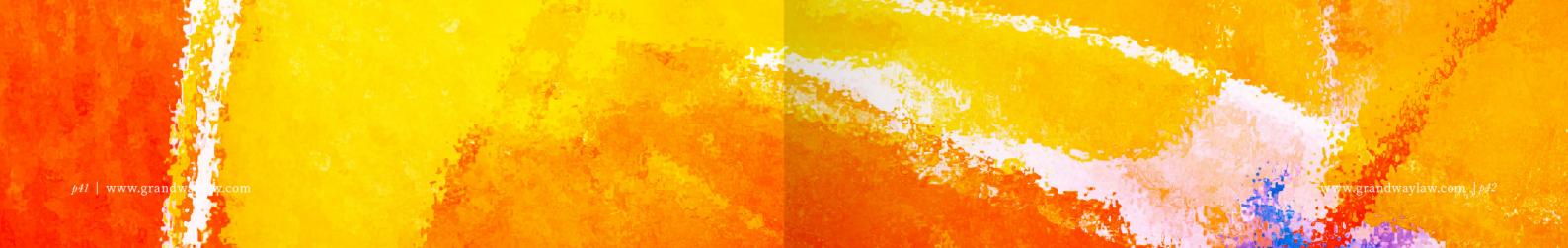
Our Services

- 金融机构的设立、变更、监管合规及治理
 Establishment, changes, regulatory compliance, and governance of financial institutions
- 银行信贷和融资、信用证、保函业务、商业保理业务 Bank credit and financing, letters of credit, guarantee business, commercial factoring
- ·保险资金应用,包括保险股权投资计划与债权投资计划

Insurance fund utilization, including equity investment plans and debt investment plans

- 资管计划与财富管理
 Asset management plans and wealth management
- · 信托融资 (包括单一信托和集合信托融资) 和融资租赁
 Trust financing (including single trust and collective trust financing) and financial leasing
- ・金融衍生工具与金融创新
 Financial derivatives and financial innovation

- 消费金融与金融零售产品
 Consumer finance and retail financial products
- 结构性票据、QDII 业务
 Structured notes, QDII business
- ・供应链金融、金融科技 Supply chain finance and fintech
- 金融债权保护与债务结构性重组 Protection of financial claims and debt restructuring
- 不良资产处置与金融争议解决
 Disposal of non-performing assets and resolution of financial dispute



知识产权 Intellectual Property

保护知识产权,保护技术创新,为 IPO 企业保驾护航,国枫知识产权团队提供业内领先的全方位、全链条的优质法律服务。

At Grandway, we aim to protect intellectual property and technological innovation while safeguarding IPO enterprises. Our IP team provides industry-leading, comprehensive, and high-quality legal services across the entire chain.

国枫知识产权团队具有丰富的实务经验,负责合伙人均专业从事知识产权法律服务超过 20 年,在业内具有领先的专业水平和地位,且拥有在知识产权行政执法、知识产权审查和复审部门长期任职的经历。先后处理知识产权非诉法律事务超过 5万件,代理知识产权诉讼超过 1000 件。

国枫知识产权团队可以为客户提供全方位、全链条的综合优质法律服务,在专利、商标、著作权、反不正当竞争、商业秘密、技术合同、域名等方面提供非诉和诉讼法律服务。

国枫律师在知识产权领域具有显著的专业优势,不但能够处理诸多重大疑难诉讼案件,同时可以为客户提供包括品牌规划、注册、确权和法律保护、专利布局、专利侵权风险排查、商业秘密保护体系建立,以及IPO、并购重组、商业交易中知识产权方案论证、风险把控、交割操作等事项在内的专项法律服务。

Grandway's IP team has extensive practical experience, with partners who have specialized in IP legal services for over 20 years. These

partners hold leading professional positions in the industry and have long-term experience in IP administrative enforcement, examination, and review departments. They have handled over 50,000 non-litigation IP legal matters and represented more than 1,000 IP litigation cases.

Grandway's IP team offers comprehensive, chain-wide legal services, covering patents, trademarks, copyrights, anti-unfair competition, trade secrets, technical contracts, domain names, and more, providing both non-litigation and litigation legal services.

We possess significant expertise in the IP field, capable of handling major and complex litigation cases. We offer specialized legal services such as brand planning, registration, legal protection, patent layout, patent infringement risk investigation, trade secret protection systems, IPO, M&A, and commercial transaction IP strategy analysis, risk control, and transaction execution.



服务内容

- 知识产权注册、权利维护及争议解决
 IP Registration, Rights Maintenance, and Resolution of Dispute
- 专利纠纷:专利稳定性分析,专利无效程序,专利无效行政诉讼,专利侵权诉讼等
 Patent Disputes: Patent stability analysis, patent invalidation procedures, patent invalidation administrative litigation, patent infringement litigation, etc.
- 商标纠纷:商标监测及注册可行性分析,商标注册(包括马德里体系及境外业务)、续展、转让、许可使用,异议、撤销、无效宣告,驰名商标认定的保护,行政机关投诉维权,商标确权授权行政诉讼,商标民事侵权诉讼等

Trademark Disputes: Feasibility analysis of trademark monitoring and registration, trademark registration (including Madrid system and overseas business), renewal, transfer, licensing, opposition, cancellation, invalidation, well-known trademark recognition and protection, administrative complaints and rights protection, trademark right granting and verification administrative litigation, trademark civil infringement litigation, etc.

- * 著作权纠纷: 权属争议,以及盗版软件、网络游戏、影视娱乐、互联网传播相关的侵权诉讼等 Copyright Disputes: Ownership disputes and infringement litigation related to pirated software, online games, film and entertainment, internet distribution, etc.
- · 商业秘密纠纷: 技术秘密和经营秘密侵权诉讼 Trade Secret Disputes: Infringement litigation of technical and business secrets.

- 其他不正当竞争纠纷:商号争议、竞业限制,侵害 知名商品特有名称、包装和装潢,擅自使用有一定 影响的企业名称等
- Other Unfair Competition Disputes: Trade name disputes, non-compete clauses, infringement of well-known product names, packaging, and decoration, unauthorized use of influential enterprise names, etc.
- 技术合同纠纷:权属争议,技术比对,技术开发, 技术转让等争议
- Technical Contract Disputes: Ownership disputes, technical comparison, technical development, technology transfer disputes, etc.
- 刑事诉讼:销售假冒注册商标的商品、假冒专利、 侵犯著作权、侵犯商业秘密等刑事犯罪的协助立 案或辩护
- Criminal Litigation: Assistance in filing or defense for crimes such as selling goods with counterfeit registered trademarks, patent counterfeiting, copyright infringement, commercial secret infringement, etc.
- 诉讼程序: 临时禁令、证据保全、财产保全、证据 搜集与固定等
- Litigation Procedures: Temporary injunctions, evidence preservation, property preservation, evidence collection, and fixation, etc.

p43 | www.grandwaylaw.com



- 上市、商业交易中所涉知识产权的审核与风险控制
 IP Review and Risk Control during Listing process and Commercial Transactions
- ·知识产权尽职调查,知识产权权属确认,知识产权诉讼案件或重大诉讼的风险提示,涉知识产权合同的内容确认及相关法律风险提示等IP Due Diligence: IP ownership confirmation, risk alerts for IP litigation cases or major lawsuits, content confirmation and legal risk alerts for IP-related contracts, etc.
- · 参与知识产权交易谈判、合同的审阅和起草等 Participation in IP Transaction Negotiations, Reviewing and drafting contracts, etc.

- 知识产权合规管理与保护体系建立
 IP Compliance Management and the Establishment of Protection Systems
- · 品牌战略规划:品牌问题分析,品牌规划建议,品牌策略选择,品牌宣传维护等 Brand Strategy Planning: Brand issue analysis, branding recommendations, strategy selection, promotion, and maintenance.
- · 专利布局: 专利分布分析,专利解读,技术路径分析,专利战略研究等
 Patent Layout: Patent distribution analysis, patent interpretation, technical path analysis, patent strategy research, etc.
- 专利侵权风险排查:相关产品梳理,所涉专利检索,权利要求比对,产品改进风险把控等 Patent Infringement Risk Investigation: Product analysis, related patent searches, claim comparisons, risk control for product improvements, etc.

- 商业秘密保护体系构建:商业秘密的识别,商业 秘密分级分类和管理机制,商业秘密保密措施, 商业秘密制度规范等
- Establishment of Trade Secret Protection System: Identification, classification and management mechanisms, confidentiality measures, system norms, etc.
- ・职务发明创造奖励报酬制度设计 Design of Reward and Remuneration System for Service Invention

合规 Compliance

合规创造价值,合规促进发展 Compliance Creates Value and Promotes Development

企业合规 Corporate Compliance

- 为企业搭建企业合规管理组织体系
 Establishing corporate compliance management organizational systems for enterprises
- 为企业制定《合规章程》《专项合规计划》
 Developing Compliance Charters and Special Compliance Plans for enterprises
- 为企业构建合规管理制度体系
 Constructing compliance management system frameworks for enterprises
- 为企业构建合规管理运行、保障机制 Building compliance management operation and assurance mechanisms for enterprises
- 为企业建立合规风险综合管理机制
 Establishing comprehensive compliance risk management mechanisms for enterprises

- 为企业构建合规协同运作机制
 Constructing collaborative compliance operation mechanisms for enterprises
- 企业合规管理体系认证全过程辅导
 Providing full-process guidance for corporate compliance management system certification
- 开展合规管理有效性评价
 Conducting evaluations of the effectiveness of compliance management
- 协助企业开发合规管理信息化系统 Assisting enterprises in developing compliance management information systems
- 合规管理类企业标准制定及发布
 Formulating and publishing corporate standards for compliance management

p45 | www.grandwaylaw.com

网络安全与数据合规

Cybersecurity and Data Compliance

网络与数据既代表机遇,亦蕴藏风险。国枫律师为客户提供全方位的网络安全、数据合规、个人信息保 护法律服务,为企业在数字经济大浪潮中保驾护航。

In the digital age, the internet and data present both opportunities and risks. We offer comprehensive legal services in cybersecurity, data compliance, and personal information protection. Our aim is to ensure that businesses navigate the complexities of the digital economy safely and securely.

随着互联网、人工智能、大数据、区块链等产业和相关 技术的发展,网络安全、数据合规、个人信息保护正在 成为企业运营与个人生活中日益关注的焦点。国枫非 常重视新兴业务领域的拓展,始终保持对相关法律 法规、实践操作及技术发展的敏感性,持续聚焦最前 沿的法律问题。

国枫在网络安全、数据合规、个人信息保护领域的客 户主要包括国内外知名投资机构、跨国企业、传统企 业、新兴科技企业、政府部门及事业单位等,涉及的行 业涵盖区块链、自动驾驶、智能出行、汽车制造、互联 网、云计算、人工智能、半导体、智能设备/家居、电子 商务、酒店商旅、新能源、金融、医疗科技、消费、文 娱、广告营销等众多领域。

As industries evolve alongside technologies like the internet, artificial intelligence, big data, and blockchain, cybersecurity, data compliance, and personal information protection have become critical aspects of business operations and personal lives. We prioritize expanding into emerging business fields and remain vigilant regarding relevant

laws, regulations, practical operations, and technological developments. We are committed to staying abreast of the latest legal issues to ensure our clients receive the most relevant and effective legal advice.

Grandway serves a diverse range of clients in cybersecurity, data compliance, and personal information protection. Our clients include prominent domestic and international investment institutions, multinational corporations, traditional enterprises, emerging tech companies, government departments, and public institutions across various industries. These industries encompass blockchain, autonomous driving, smart mobility, automotive manufacturing, the internet, cloud computing, artificial intelligence, semiconductors, smart devices/homes, e-commerce, hospitality and travel, new energy, finance, medical technology, consumer goods, entertainment, advertising, and marketing.

版务内容 Our Services

• 日常治理

Governance

• 网络安全、数据合规与个人信息保护的风险自查、 合规差距分析、阶段整改和日常治理管控 Risk self-assessment, compliance gap analysis, phased rectification, and daily governance control for cybersecurity, data compliance, and

personal information protection

- 网络安全、数据合规与个人信息保护的制度建设、 内控体系建设 Establishment of cybersecurity, data compliance, and personal information protection system and internal control system
- 涉及供应商、客户及其他第三方合作伙伴的个人 信息保护和数据管理 Personal information protection and data management involving suppliers, customers, and other third-party partners
- 涉及企业员工的个人信息保护与管控 Protection and control of personal information related to enterprise employees

- * 数据处理、数据保护相关的合同与文件审查 Review of contracts and documents related to data processing and data protection
- 数据分类分级管理咨询 Consulting on data classification and grading management
- 数据全生命周期合规咨询与管控 Compliance consulting and control throughout the data lifecycle
- 数据合规培训、动态监管信息更新咨询 Consultation on data compliance training, and dynamic regulatory information update
- 根据行业特性,定制行业数据合规常态化治理法 律服务 Customization of legal services for regular governance on industry-specific data compli-

ance based on industry characteristics

网络安全与数据专项合规

Specific Compliance for Cybersecurity and Data

- · 境内外 | 市数据合规专项 Data compliance for domestic and international listings
- 数据跨境流动合规专项 Compliance for cross-border data transfers
- 个人信息保护影响评估专项 Personal information protection impact assessments
- 个人信息保护合规审计专项 Personal information protection compliance audits

- · 新业务上线或迭代的专项数据合规风险评估 Special data compliance risk assessments for new business launches or iterations
- APP 合规专项 APP compliance
- 投融资、并购重组等交易中的数据合规尽职调查
- Data compliance due diligence in investments, mergers, and acquisitions
- 根据行业特性,定制行业数据合规专项 Customization of special items in industry-specific data compliance based on industry characteristics

p47 | www.grandwaylaw.com www.grandwaylaw.com | p48

数据要素流通 Data Element Circulation

- 数据确权与登记专项
 Data confirmation and registration
- 数据资产入表全过程法律服务
 Full-process legal services for data asset accounting
- 数据产品合规评估法律服务
 Legal services for compliance evaluation for data products
- 数据产品挂牌交易、数据资产剥离、数据业务重组等交易的合规支持
 Compliance support for data product listings, data asset spin-offs, and data business restructuring transactions
- 数据资产场外交易、质押融资全过程法律服务
 Full-process legal services for off-exchange data asset transactions and data asset pledge financing

交易合规 Transaction Compliance

- 投融资、并购及重组、知识产权交易中的尽职调查与整改
 Due diligence and rectification in investments, mergers and acquisitions, and intellectual property transactions
- 的合规支持 Compliance support for data transactions, data asset spin-offs, and data business restructuring transactions

• 数据交易、数据资产剥离、数据业务重组等交易

网络安全与数据产业投融资交易
 Investment and financing transactions in the cybersecurity and data industries



ESG 合规 ESG Compliance

ESG 合规在我国双碳目标下逐渐成为企业的"必答题",国枫覆盖企业全方面的 ESG 合规需求,共同迈向更可持续和负责任的未来。

With China's dual carbon goals, ESG compliance has become a crucial consideration for enterprises. At Grandway, we address all aspects of enterprises' ESG compliance needs, collaborating towards a more sustainable and responsible future.

近年来,我国积极推动新时代绿色发展和生态文明 建设,ESG的环境、社会以及治理这三个维度与可持 续发展目标高度吻合。投资者愈发关注被投企业在 ESG方面的表现,将其作为评价业务模式可持续盈 利的重要指标。ESG已成为全球企业科学管理的指 导性价值纲领,并成为国内央企等大型企业以及所 有权与管理权分离企业的重要课题。

目前 ESG 典型需求场景包括构建绿色金融体系、上市公司和央国企的企业体系建设、全生命周期绿色供应链以及"双碳"目标之下绿色交易。在此背景及场景需求下,国枫针对上市公司和央国企打造了全方位的 ESG 合规服务,以协助企业革新。

In recent years, China has taken significant strides in promoting green development and ecological civilization in the new era. The three dimensions of ESG—environment, society, and governance—align closely with sustainable development goals. Investors now place greater emphasis on the ESG performance of invested enterprises, viewing it as a key indicator for assessing the sustainable profitability of business models. ESG has emerged as a guiding value framework for the scientific management of global enterprises and is considered a critical priority for large enterprises, particularly state-owned and management-separated companies.

ESG requirements typically involve establishing green financial systems, implementing corporate governance structures for listed companies and central state-owned enterprises, fostering green supply chains across the lifecycle, and facilitating green transactions in alignment with dual carbon goals. In response to these demands, Grandway has developed tailored ESG compliance services designed specifically for listed companies and central state-owned enterprises, aiding in their corporate transformation efforts.

服务内容 Our Services

ESG 信息披露与报告编制
 ESG information disclosure and report preparation

- 绿色金融法律服务
 Legal services for green finance
- ESG 专项尽职调查 Special ESG due diligence

- 企业 ESG 治理合规建设 Establishment of corporate ESG governance compliance
- 供应链合规体系搭建
 Building supply chain compliance systems

合规风险管理

Compliance Risk Management

国枫帮助各类企业建立防范各类型合规风险的预防性合规体系,以及在企业潜在或已经出现的合规风险的情况下协助企业进行自查和整改。

Grandway Law Offices assists various types of enterprises to set up the preventive compliance system to prevent various compliance risks and assists the enterprises to conduct self-examination and rectification in case of potential or existing compliance risks.

合规风险管理是从事前、事中、事后,全阶段、全领域、全方位为企业识别、防控、预警、处置合规风险,通过自主合规体系的搭建、合规自查与整改等措施,为各类企业有效降低或避免合规风险事件造成的损失和影响,实现合规创造价值的基本目标。

近年来,国枫律师结合在企业合规风险应对与处置、反商业贿赂、反垄断等领域的丰富经验,成功办理多起不同类型的合规项目,从事前、事中、事后等阶段,涵盖上市公司、拟上市公司、央企、国企以及各类大中型企业等客户类型,服务覆盖数据隐私、税

务、证券、金融、商业秘密等诸多重点合规风险领域, 已形成体系化的服务流程与规范化的服务能力。

Compliance risk management refers to the identification, prevention, early warning and disposal of compliance risks for enterprises before, during and after the event, in the whole stage, in the whole field and in all aspects. Through the establishment of independent compliance system, compliance self-examination and rectification measures, the compliance risk manage-

ment can effectively reduce or avoid the loss and impact caused by compliance risk events for various enterprises, and achieve the basic goal of creating value through compliance.

In recent years, Grandway has successfully handled a number of different types of compliance projects with its rich experience in the fields of enterprise compliance risk response and disposal, anti-commercial bribery, anti-monopoly and

other fields, including before, during and after, covering the client types of listed companies, companies to be listed, central enterprises, state-owned enterprises and various large and medium-sized enterprises. Services cover data privacy, tax, securities, finance, trade secrets and many other key compliance risk areas, has formed a systematic service process and standardized service capabilities.

服务内容

Our Services

预防性合规
 Preventive Compliance

- 合规适用性分析
 Applicability analysis of compliance
- 合规义务识别
 Identification of compliance obligations
- 合规风险评估
 Compliance risk assessment
- 合规风险防控
 Prevention and control of compliance risk

- 企业商业模式合规审查
 Compliance review and effective rectification of corporate business models
- 企业反商业贿赂合规
 Special compliance for anti-commercial bribery
- 企业反垄断合规
 Special anti-monopoly corporate compliance

• 企业合规自查与整改

Corporate Compliance Self-examination and Rectification

- 协助开展合规自查
 Assisting enterprises in carrying out compliance self-examinations
- ・制定《专项合规计划》《合规整改方案》 Developing Special Compliance Plans and Compliance Rectification Plans
- 制定《合规整改实施方案》
 Formulating Compliance Rectification Implementation Plans
- 协助企业配合开展合规整改、考察、验收 Assisting enterprises in compliance rectification, inspection, and acceptance
- 协助企业制定、执行《合规持续性保障计划》
 Assisting enterprises in formulating and implementing Compliance Sustainability Plans
- 开展合规整改效果的有效性评估 Assessing effectiveness of remediation effect for compliance

p51 | www.grandwaylaw.com

商业秘密风险管理 Risk Management of Trade Secrets

- 协助企业就商业秘密被侵权提起刑事控告 Assisting enterprises in filing criminal complaints for trade secret infringements
- 协助企业开展商业秘密识别、商业秘密清单确定及更新、商业秘密权利归属、保密级别、保密期限、 知悉范围
- Assisting enterprises in identifying trade secrets, determining and updating trade secret lists, and establishing ownership, confidentiality levels, periods, and scopes of knowledge
- · 协助企业建立涉密人员入职、在职、离职的"全流程"管理
- Assisting enterprises in establishing "full-process" management for confidential personnel during entry, employment, and departure
- 协助企业建立商业秘密保护措施制度体系 Assisting enterprises in establishing systems for trade secrets protection
- 协助企业建立存储、复制、流转与销毁全流程的保密信息管理制度
- Assisting enterprises in establishing management systems for the storage, copying, circulation, and destruction of confidential information

- · 协助企业围绕证据收集、侵权行为评估、维权途 径等方面建立完善商业秘密被侵犯的应急处理 机制
- Assisting enterprises in establishing emergency response mechanisms for trade secret infringements, including evidence collection, infringement assessment, and rights protection
- 协助企业从入职人员背景调查、商业秘密权属查明、合作风险防范、研发记录存档、国际业务评估等方面建立防止侵犯他人商业秘密的制度体系Assisting enterprises in establishing systems to prevent the infringement of others' trade secrets. This includes conducting background checks on new employees, determining trade secret ownership, implementing risk prevention measures for cooperation, archiving R&D records, and evaluating international business activities



税 务 Tax

国枫律师凭借复合的专业知识、丰富的实务经验,助力企业和企业家降低经营成本,维护合法税收权益,控制家企风险,实现企业高质量发展。

We leverage our comprehensive professional knowledge and extensive practical experience, to assist enterprises and entrepreneurs in controlling operational costs, protecting legitimate tax rights, mitigating risks for family and family businesses, and realizing high-quality development.

国枫律师依托法律、税务和财务的复合知识及经验,协助客户(包括企业和企业家)进行税务合规审阅,帮助客户评估、匡算和排除税务风险。我们基于对商业模式及交易实质的准确把握,提供涉税咨询和方案设计,实现税收优惠"应享尽享",助力客户合法降低经营成本。国枫律师协助客户应对税务稽查,代理涉税听证、复议、行政诉讼,代表客户积极应对税企争议,维护客户合法税收权益,控制企业、企业家和相关人员涉税风险,实现企业高质量发展。

We leverage our comprehensive knowledge and experience in legal, tax, and finance to assist clients (including enterprises and entrepreneurs) in conducting tax compliance reviews, in order to properly assess, quantify, and mitigate tax risks. We provide tax consulting and planning services

based on precise understandings of business models and transaction substance, to maximize tax benefits that are eligible to clients, therefore to legally reduce clients' operating costs. We assist clients in responding to tax inspections, representing them in tax hearings, administrative reviews, and administrative litigations. Through proactive response to tax disputes on behalf of clients, we protect clients' legitimate tax rights, mitigate tax-related risks for enterprises, entrepreneurs, and associated personnel and support enterprises' high-quality development.

服务内容

Our Services

- ・税务咨询 Tax consulting
- 税务合规审阅
 Tax compliance reviews

- · 应对税务稽查 Response to tax inspections
- 代理涉税听证、复议、行政诉讼
 Representing clients in tax hearings, administrative reviews, and administrative litigation

家企治理和家族财富管理

Governance of Family & Family Business and Management of Family Wealth

国枫律师凭借长期服务中国企业和企业家的实务经验,助力企业家设计和落地家企治理和家族财富管理框架,完成家企高质量传承和家族财富管理。通过主导构建家族和家族企业双重协同治理,落地并完善家企法律和治理架构;基于对家族投资和资产的梳理,界定拟传承之家族资产,规划和实施家族财富风险隔离和保护方案。

Based on extensive experience in serving Chinese enterprises and entrepreneurs, we assist entrepreneurs in planning and implementing family and family business governance and wealth management framework. This ensures entrepreneurs' seamless succession and effective wealth management for both their families and family businesses. We create dual simultaneous governance systems for family and family entities tailored to the unique needs of Chinese families, to help entrepreneurs realize and enhance legal and governance structures. Through a comprehensive analysis of family investments and assets, we identify assets suitable for succession, and customize and implement strategies on risks separation as well as protection of family wealth.

国枫律师深谙"中国式"家企治理和财富管理痛点,深刻理解中国企业家的关注点,助力企业家设计和落地家企治理和家族财富管理框架。在家企治理方面,国枫律师协助企业家厘定家族宗旨,识别家族和家族企业治理风险,规划家企双重协同治理顶层设计,主导重建或完善家企法律和治理架构。与此同时,国枫律师协助企业家梳理家族投资和资产,识别和应对潜在风险(包括进行重组),界定拟传承之家族资产,定制和实施家族财富风险隔离和保护方案。通过制定(多)家族宪章在内的家企治理文件、构建家族办公室、运用多种财富规划工具,国枫律师助力企业家完成家企高质量传承和家族财富管理。

We are well-versed in the intricacies of Chinese family and family business governance and wealth management. We fully understand the specific challenges faced by Chinese entrepreneurs and collaborate closely with them to develop and implement robust frameworks for family and family business governance and wealth management. In the realm of family and family business governance, we assist entrepreneurs in defining family objectives, identifying risks for family governance as well as family businesses governance, and creating dual simultaneous governance strategies and systems. We lead efforts to re-build or enhance legal and governance structures that are align with family objectives. Simultaneous



neously, our team assists in analyzing family investments and assets, proactively assessing and mitigating potential risks (including by restructuring), identifying assets suitable for succession. We work closely with entrepreneurs to customize and implement strategies on risk separation as well as protection of family wealth. Through the

creation of family charters and other governance documents, the establishment of family offices, and the utilization of various wealth planning tools, we assist entrepreneurs in achieving seamless succession and effective wealth management for both their families and family businesses.

服务内容

- 评估家企治理以及家族资产的潜在风险 Evaluating potential risks in family, family business governance and family assets
- 构建家企双重治理和财富管理顶层设计 Creating dual simultaneous family and family business governance system and wealth management frameworks
- 规划和实施家族治理
 Planning and implementing family governance
- 规划和实施家族企业治理 Planning and implementing family business governance

- 制定家族财富风险隔离和保护方案
 Customizing and implementing strategies on risk separation as well as protection of family
- 起草法律文件,包括家族宪章、家族和家族企业治理文件、议事规则等
 Drafting legal documents, including family charters, family and family business governance documents, rules of procedure, etc.
- ・设立家族办公室 Establishing family offices

p55 | www.grandwaylaw.com | p56



破产重整与清算 Bankruptcy Restructuring and Liquidation

债权人保障自身利益的最后一道防线,危困债务人摆脱困境甚至起死回生的唯一希望和机会。

Bankruptcy restructuring and liquidation serve as the final line of defense for creditors to protect their interests and offer distressed debtors the only hope for recovery and turnaround.

破产重整与清算业务是国枫的重要业务之一。国枫律师担任过数十家企业的破产案件管理人,同时也担任过众多破产案件的投资人、债权人、债务人股东/实际控制人的法律顾问。凭借在资本市场等领域的巨大服务优势和丰富客户资源,国枫形成了由破产、资本市场、诉讼、不动产、财税、劳动等专业律师组成的专业团队,能够向客户提供多维度和全方位的法律服务。国枫律师不仅在破产法律制度的学习、研究和实践方面积累了丰富的经验,并将持续结合破产案件的实务经验,不断地进行探索与创新。

Bankruptcy restructuring and liquidation are one of Grandway's key businesses area. We' ve overseen numerous corporate bankruptcy cases, serving as administrators and advisors to investors,

creditors, and stakeholders of distressed companies. Drawing on our robust service infrastructure and vast client network across capital markets and beyond, Grandway has assembled a professional team of experts spanning bankruptcy, capital markets, litigation, real estate, finance, taxation, labor, and other specialized fields. This collective expertise enables us to deliver comprehensive and multidimensional legal solutions to our clients. Not only do our attorneys possess extensive experience in bankruptcy law, but they also remain at the forefront of industry trends, continually innovating and refining their approach based on practical insights gained from handling complex bankruptcy cases.

服务内容

Our Services

- 接受人民法院指定,担任破产管理人或清算组成员,主导破产清算、重整与和解工作,在破产程序中代表债务人处理诉讼、仲裁事宜
- Acting as bankruptcy administrators or members of liquidation teams appointed by the People's Court, leading bankruptcy liquidation, restructuring, and settlement, and representing debtors in litigation and arbitration during bankruptcy proceedings
- 接受困境企业或其股东/实际控制人委托,提供 债务重组、预重整、破产重整、清算等专项法律服 务,帮助企业摆脱困境
- Providing special legal services for debt restructuring, pre-reorganization, bankruptcy reorganization, and liquidation for distressed companies or their shareholders/actual controllers to help them overcome difficulties
- 接受投资人委托,识别重整企业价值或破产财产价值,提供重整企业投资或破产财产收购专项法律服务
- Assisting investors in identifying the value of reorganization enterprises or bankruptcy assets, providing investment or acquisition legal services for reorganization enterprises or bankruptcy properties

- 接受债务人或债权人的委托,提供破产全过程法 律服务,监督破产管理人履职,维护债务人或债权 人的合法权益
- Providing full-process legal services for bankruptcy on behalf of debtors or creditors, supervising the performance of bankruptcy administrators, and safeguarding the legitimate rights and interests of debtors or creditors
- 接受债权人或债务人 (或其股东) 委托,评估企业 破产可行性,提供破产申请法律服务
 Assessing the feasibility of corporate bankruptcy for creditors or debtors (or their shareholders) and providing legal services for bankruptcy

applications

接受破产管理人、清算组、债权人等利害关系人委托,处理破产所涉及的各类诉讼、仲裁事宜
 Handling various litigation and arbitration matters related to bankruptcy for bankruptcy administrators, liquidation committee, creditors, and other interested parties

p57 | www.grandwaylaw.com

SOCIAL ACTIVITIES FOR PUBLIC GOOD

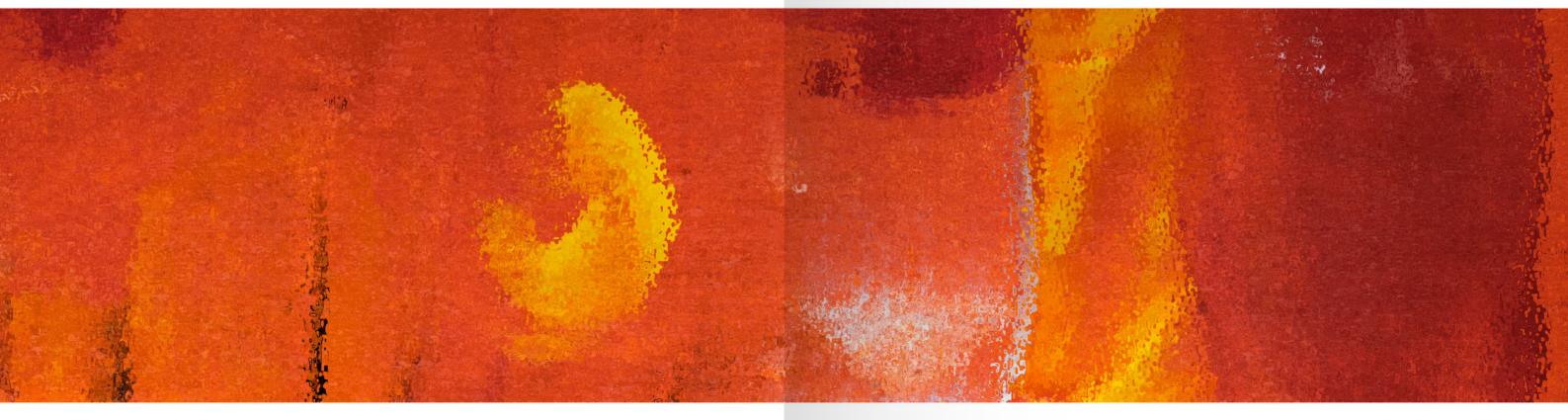
社会公益

国枫积极参与公益事业。多年来,国枫秉承法律人与生俱来的责任感,在社会公益的道路上,从未停止脚步。

Grandway actively participates in public welfare activities. Over the years, driven by the innate sense of responsibility of legal professionals, we've never ceased our efforts in the field of social welfare.

雅安地震、玉树地震、西南干旱、汶川重建、抗击新冠肺炎疫情……当每一次灾难降临,国枫律师总是在第一时间捐款捐物、送往灾区。与湖南弘慧教育发展基金会合作,设立弘慧国枫专项基金,倾力支持中国乡村教育事业。参与设立西部律师研修计划,为培养西部地区法律人才贡献力量。与北京大学法学院签署系列合作协议,开展法律公益活动。十余年坚持资助贵州都匀市大河中心小学……国枫人的公益之路没有句点。

In times of crises such as the Ya' an earthquake, the Yushu earthquake, the southwest region drought, the Wenchuan earthquake, and the fight against COVID-19, Grandway has consistently acted swiftly, offering both financial contributions and essential supplies to those affected. Collaborating with the Hunan Wispring Education Development Foundation, we established the Wispring Grandway Special Fund, dedicated to advancing rural education in China. Moreover, we actively participate in initiatives like the Western Lawyer Training Program, aimed at nurturing legal talent in underprivileged regions. Through strategic partnerships with Peking University Law School, we facilitate a range of legal public welfare activities. For over a decade, Grandway has remained steadfast in supporting Dahe Central Primary School in Duyun, Guizhou. The journey of public welfare activities for Grandway will go on and on and never end.



p59 | www.grandwaylaw.com | p60